



# Residual Value Lease Guide

2015 – 2012 Models

March 1 – April 2014 (v2a)

Effective 3-13-14 to 4-30-14

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

SmartLease is a registered trademark of Ally Financial.

### What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
2-28-14	1	All		• Initial Publication	3-1-14 to 3-12-14
		Text		• Added parameters for the Super Ultra Low Mileage Program	
3-12-14	2	Chrysler	All	• Residual Modification on all Chrysler models	3-13-14 to 4-30-14
4-3-14	2a	GM	2015	• Model Announcement – Cadillac Escalade	
				• Model Announcement – Chevrolet Truck Silverado 2500HD and 3500HD	
				• Model Announcement – GMC Truck Sierra 2500HD and 3500HD	

# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased or reference the OEM incentive message for the incentivized residual.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Determine the appropriate residual increment for low or ultra low mileage use, if applicable.
- 7) Determine the appropriate residual decrements for manual transmission, conversion and/or beginning mileage over 500 miles, if applicable.
- 8) Multiply the total residual factor (line 5 + line 6 - Line 7) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the *standard mileage* residual percentages for the nearest "anchor" terms and round downward if a fraction results. A minimum reduction of 1% will result. Examples for calculating a standard mileage residual for 40 month term and 50 month term are provided below.

### All New Vehicles (except Maserati)

Standard Mileage (15,000/yr) Residuals							
CHEVROLET	24mo*	27mo	30mo	36mo*	39mo	42mo	48mo*
<b>MALIBU</b>							
4dr Sdn LS	59%	57%	55%	51%	49%	48%	46%
<u>40 month example:</u>							
• 40 month contract term				RVLG <u>36mo</u> 51%		<u>48mo</u> 46%	
$51 - (51 - 46 \div 12 \times 4) = 49.3\%$ rounded downward							
Residual for 40 month standard mileage transaction is 49%							
*Anchor Term							

### New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo*	39mo	42mo	48mo*	54mo	60mo*
<b>GRANTURISMO</b>						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>50 month example:</u>						
• 50 month contract term		Rate Sheet		<u>48mo</u> 37%	<u>60mo</u> 28%	
$37 - (37 - 28 \div 12 \times 2) = 35.5\%$ rounded downward						
Residual for 50 month standard mileage transaction is 35%						
*Anchor Term						

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Maserati passenger cars (current and previous model year).
4. New Mitsubishi passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Kia passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demonstrator Program vehicles (**except i-MiEV**) with up to 7,500 beginning miles.
8. Prior Dealer Service/Rental Program vehicles (**except i-MiEV**) with up to 7,500 beginning miles.
9. Prior Driver Education Program vehicles (**except Volt, Spark EV, ELR & i-MiEV**) with up to 7,500 beginning miles.
10. Prior GM and Chrysler Company Owned Program vehicles (**except Volt, Spark EV & ELR**) with up to 25,000 beginning miles.
11. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education.
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn, Saab and Suzuki models).
12. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles (except Volt), with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year, the residual must be reduced at lease inception at the rates shown below.

Mileage Parameters	Annual Mileage	All Models (except GM and Maserati)	GM Models Only	Maserati Models Only
		Upfront	Upfront	Upfront
Standard	15,000	\$0.15	\$0.20	\$0.40
Low	12,000	N/A	N/A	N/A
Ultra Low	10,000	N/A	N/A	N/A
Super Ultra Low	7,500	N/A	N/A	N/A
	5,000			

### Example

Customer estimates he will drive	1,500	miles per month
Lease guide allowance	<u>-1,250</u>	miles per month
Excess mileage to be charged	250	miles per month

Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:

All (except GM & Maserati):	reduce by \$1350 (36 x 15¢ x 250)
GM vehicles only:	reduce by \$1800 (36 x 20¢ x 250)
Maserati vehicles only:	reduce by \$3600 (36 x 40¢ x 250)

Upfront extra mileage is not available on Low, Ultra Low or Super Ultra Low Mileage leases and existing mileage may be purchased only on select vehicle types. For more information, refer to the Beginning Mileage sections (page 4) for charges and/or usage options related to vehicles with beginning mileage greater than 500 miles.

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	3	4

New Maserati Vehicles Only	24-35 Month Terms (Ghibli only)	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	1	2	3	4
Ultra Low Mileage (10,000/yr)	2	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.				

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.

## Super Ultra Low Mileage Program

The super ultra low mileage options are available on select transactions only. SmartLease customers opting to drive 7,500 or 5,000 miles per year may be eligible for additional residual increases. For qualifying transactions, residuals may be increased as follows:

2014 New Corvette Models (S & A Tier Customers Only)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Super Ultra Low Mileage (7,500/yr)	0	4	5	6
Super Ultra Low Mileage (5,000/yr)	0	7	8	9

## Beginning Mileage (All Except GM & Maserati)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.
- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.15 per mile.

For all other vehicle types, where beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

## Beginning Mileage (GM & Maserati Models Only)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).
- At lease inception, when beginning mileage exceeds 500 miles, reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

For all other vehicle types, where beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

## Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac, Maserati, Mitsubishi and Kia)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels 12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Premium Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels 12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** On those models with a conversion deduction, the package may be residualized at 100% of dealer cost. If applicable, deductions for *Manual Transmission* and/or *Beginning Mileage Greater Than 500 Miles* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program, Ultra Low Mileage Program or the Super Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section ([page 4](#)).

Light duty commercial vehicles are **not** eligible for the Low Mileage Program, Ultra Low Mileage Program or the Super Ultra Low Mileage Program.

## Upfitting

The following upfits will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 8105 Cockeysville, MD 21030
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

<b>Payment Calculation: 36 Months – 3.25% Rate</b>
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment \$30,000 X 0.0291127 = \$873.38
Residual Value X Residual Factor = Residual Value Credit \$13,800 X 0.0263403 = \$363.50
Net Cap Cost Payment – Residual Value Credit = Monthly Payment <b>\$873.38 – \$363.50 = \$509.88</b>

SmartLease payment factors are provided in the table below (see pages 7-9).

# SMARTLEASE PAYMENT FACTORS

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

Mar 13, 2014 to April 30, 2014 (v2a)

# SMARTLEASE PAYMENT FACTORS

30 MONTHS			36 MONTHS			39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276	0.45%	0.0279604	0.0275752	0.45%	0.0258241	0.0254397
1.75%	0.0340425	0.0325388	1.75%	0.0284920	0.0269964	1.75%	0.0263574	0.0248649
1.90%	0.0341036	0.0324714	1.90%	0.0285537	0.0269303	1.90%	0.0264193	0.0247992
2.00%	0.0341445	0.0324265	2.00%	0.0285949	0.0268862	2.00%	0.0264606	0.0247555
2.50%	0.0343490	0.0322029	2.50%	0.0288014	0.0266668	2.50%	0.0266679	0.0245378
2.60%	0.0343900	0.0321583	2.60%	0.0288428	0.0266231	2.60%	0.0267095	0.0244944
2.70%	0.0344310	0.0321138	2.70%	0.0288842	0.0265794	2.70%	0.0267511	0.0244511
2.75%	0.0344515	0.0320915	2.75%	0.0289049	0.0265576	2.75%	0.0267719	0.0244295
3.10%	0.0345953	0.0319361	3.10%	0.0290503	0.0264054	3.10%	0.0269179	0.0242785
3.90%	0.0349253	0.0315832	3.90%	0.0293840	0.0260599	3.90%	0.0272534	0.0239361
3.95%	0.0349460	0.0315612	3.95%	0.0294050	0.0260384	3.95%	0.0272744	0.0239148
4.00%	0.0349667	0.0315393	4.00%	0.0294259	0.0260169	4.00%	0.0272955	0.0238936
4.25%	0.0350702	0.0314298	4.25%	0.0295307	0.0259098	4.25%	0.0274009	0.0237875
4.65%	0.0352363	0.0312551	4.65%	0.0296989	0.0257391	4.65%	0.0275700	0.0236185
4.75%	0.0352779	0.0312116	4.75%	0.0297411	0.0256966	4.75%	0.0276124	0.0235764
4.90%	0.0353403	0.0311464	4.90%	0.0298043	0.0256329	4.90%	0.0276761	0.0235133
5.00%	0.0353819	0.0311030	5.00%	0.0298465	0.0255905	5.00%	0.0277185	0.0234714
5.18%	0.0354570	0.0310249	5.18%	0.0299226	0.0255144	5.18%	0.0277951	0.0233960
5.50%	0.0355906	0.0308866	5.50%	0.0300581	0.0253794	5.50%	0.0279315	0.0232624
5.75%	0.0356952	0.0307789	5.75%	0.0301643	0.0252743	5.75%	0.0280383	0.0231585
5.90%	0.0357580	0.0307144	5.90%	0.0302280	0.0252115	5.90%	0.0281025	0.0230963
6.00%	0.0357999	0.0306714	6.00%	0.0302706	0.0251696	6.00%	0.0281453	0.0230549
6.40%	0.0359679	0.0305002	6.40%	0.0304412	0.0250028	6.40%	0.0283171	0.0228900
6.48%	0.0360015	0.0304660	6.48%	0.0304753	0.0249695	6.48%	0.0283515	0.0228571
6.50%	0.0360099	0.0304575	6.50%	0.0304839	0.0249612	6.50%	0.0283602	0.0228489
6.65%	0.0360731	0.0303935	6.65%	0.0305480	0.0248989	6.65%	0.0284248	0.0227874
6.75%	0.0361152	0.0303509	6.75%	0.0305908	0.0248575	6.75%	0.0284679	0.0227464
6.90%	0.0361784	0.0302872	6.90%	0.0306551	0.0247954	6.90%	0.0285327	0.0226851
7.00%	0.0362206	0.0302447	7.00%	0.0306980	0.0247541	7.00%	0.0285759	0.0226443
7.25%	0.0363262	0.0301387	7.25%	0.0308054	0.0246511	7.25%	0.0286841	0.0225425
7.40%	0.0363897	0.0300753	7.40%	0.0308699	0.0245894	7.40%	0.0287491	0.0224816
7.50%	0.0364320	0.0300331	7.50%	0.0309130	0.0245484	7.50%	0.0287926	0.0224411
7.65%	0.0364955	0.0299699	7.65%	0.0309777	0.0244870	7.65%	0.0288577	0.0223804
7.75%	0.0365379	0.0299278	7.75%	0.0310208	0.0244460	7.75%	0.0289012	0.0223401
8.15%	0.0367078	0.0297598	8.15%	0.0311938	0.0242830	8.15%	0.0290756	0.0221791
8.25%	0.0367503	0.0297179	8.25%	0.0312371	0.0242423	8.25%	0.0291193	0.0221390
8.65%	0.0369207	0.0295509	8.65%	0.0314107	0.0240803	8.65%	0.0292944	0.0219792
8.75%	0.0369634	0.0295093	8.75%	0.0314542	0.0240400	8.75%	0.0293382	0.0219394
8.90%	0.0370274	0.0294469	8.90%	0.0315194	0.0239795	8.90%	0.0294041	0.0218798
9.00%	0.0370701	0.0294054	9.00%	0.0315630	0.0239393	9.00%	0.0294481	0.0218401
9.15%	0.0371343	0.0293432	9.15%	0.0316284	0.0238790	9.15%	0.0295141	0.0217807
9.25%	0.0371771	0.0293018	9.25%	0.0316721	0.0238389	9.25%	0.0295581	0.0217412
9.50%	0.0372842	0.0291986	9.50%	0.0317813	0.0237389	9.50%	0.0296684	0.0216426
9.65%	0.0373485	0.0291367	9.65%	0.0318470	0.0236791	9.65%	0.0297347	0.0215836
9.75%	0.0373915	0.0290956	9.75%	0.0318908	0.0236392	9.75%	0.0297789	0.0215444
10.00%	0.0374989	0.0289928	10.00%	0.0320005	0.0235399	10.00%	0.0298897	0.0214465
10.25%	0.0376065	0.0288904	10.25%	0.0321104	0.0234409	10.25%	0.0300006	0.0213490
10.50%	0.0377143	0.0287883	10.50%	0.0322205	0.0233422	10.50%	0.0301118	0.0212518

Mar 13, 2014 to April 30, 2014 (v2a)



## SMARTLEASE PAYMENT FACTORS

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

Mar 13, 2014 to April 30, 2014 (v2a)

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2015	CHEVROLET TRUCKS									
		SILVERADO 2500HD 2WD								
			Reg Cab Work Truck	52	51	49	46	44	42	38
			Reg Cab LT	49	47	45	42	40	39	35
			Double Cab Work Truck	59	58	56	53	51	49	45
			Double Cab LT	54	52	50	47	45	44	40
			Double Cab LTZ	52	51	49	46	44	43	39
			Crew Cab Work Truck	67	66	64	61	59	57	52
			Crew Cab LT	60	59	57	54	52	50	46
			Crew Cab LTZ	60	59	57	54	52	50	46
		SILVERADO 2500HD 4WD								
			Reg Cab Work Truck	59	58	56	53	51	49	45
			Reg Cab LT	54	53	51	48	46	45	41
			Double Cab Work Truck	65	64	62	59	57	55	50
			Double Cab LT	59	58	56	53	51	49	45
			Double Cab LTZ	57	55	53	50	48	47	43
			Crew Cab Work Truck	72	71	69	66	64	61	56
			Crew Cab LT	65	63	61	58	56	54	50
			Crew Cab LTZ	64	62	60	57	55	53	49
		SILVERADO 3500HD 2WD								
			Reg Cab Work Truck	63	61	59	56	54	52	48
			Reg Cab LT	60	59	57	54	52	50	46
			Double Cab Work Truck	68	67	65	62	60	58	53
			Double Cab LT	63	61	59	56	54	52	48
			Double Cab LTZ	60	58	56	53	51	49	45
			Crew Cab Work Truck	76	74	72	69	67	64	59
			Crew Cab LT	69	68	66	63	61	58	53
			Crew Cab LTZ	68	66	64	61	59	57	52
		SILVERADO 3500HD 4WD								
			Reg Cab Work Truck	68	67	65	62	60	58	53
			Reg Cab LT	67	65	63	60	58	56	51
			Double Cab Work Truck	73	71	69	66	64	61	56
			Double Cab LT	67	65	63	60	58	56	51
			Double Cab LTZ	64	62	60	57	55	53	49
			Crew Cab Work Truck	80	78	76	73	70	68	62
			Crew Cab LT	73	71	69	66	64	61	56
			Crew Cab LTZ	70	68	66	63	61	59	54

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2015	<b>GMC TRUCKS</b>									
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	46	45	44	42	40	39	35
			Reg Cab SLE	44	43	42	40	38	37	33
			Double Cab Work Truck	54	53	51	49	47	45	41
			Double Cab SLE	50	49	47	44	42	41	37
			Double Cab SLT	49	48	46	43	42	40	37
			Crew Cab Work Truck	61	60	59	57	55	53	48
			Crew Cab SLE	56	55	53	51	49	47	43
			Crew Cab SLT	56	55	53	51	49	47	43
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	53	52	51	49	47	46	42
			Reg Cab SLE	50	49	48	46	44	42	38
			Double Cab Work Truck	61	60	58	56	54	52	47
			Double Cab SLE	55	54	52	50	48	46	42
			Double Cab SLT	53	52	50	48	46	44	40
			Crew Cab Work Truck	66	65	64	62	60	58	53
			Crew Cab SLE	60	59	57	55	53	51	47
			Crew Cab SLT	60	59	57	55	53	51	46
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	58	57	55	53	51	49	45
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	62	61	59	56	54	52	48
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	58	57	55	53	51	49	45
			Reg Cab SLE	56	55	53	51	49	47	43
			Double Cab Work Truck	63	62	60	58	56	54	49
			Double Cab SLE	59	58	56	54	52	50	45
			Double Cab SLT	56	55	53	51	49	47	43
			Crew Cab Work Truck	70	69	67	65	63	60	55
			Crew Cab SLE	65	64	62	60	58	55	50
			Crew Cab SLT	63	62	60	58	56	54	49

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2015	GMC TRUCKS	SIERRA 3500HD 4WD	Reg Cab Work Truck	64	63	61	59	57	55	50
			Reg Cab SLE	63	62	60	58	56	54	49
			Double Cab Work Truck	69	68	66	63	61	58	53
			Double Cab SLE	63	62	60	57	55	53	48
			Double Cab SLT	60	59	57	54	52	50	46
			Crew Cab Work Truck	75	74	72	70	67	65	59
			Crew Cab SLE	69	68	66	64	62	59	54
		SIERRA 3500HD DENALI 2WD	Crew Cab SLT	66	65	63	61	59	56	51
			Crew Cab	65	64	62	60	58	56	51
		SIERRA 3500HD DENALI 4WD	Crew Cab	68	67	65	63	61	59	54

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	43	41	39	35	33	32	28
			3dr Van 2500 135wb	42	40	38	34	33	31	28
			3dr Van 2500 155wb	40	38	36	33	32	30	27
			3dr Van 3500 135wb	39	37	35	32	31	29	26
			3dr Van 3500 155wb	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	44	42	40	36	34	33	29
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	39	37	35	31	30	28	25
			3dr Van 1500 LT	39	37	35	32	31	29	26
			3dr Van 2500 LS	37	35	33	29	28	26	23
			3dr Van 2500 LT	37	35	33	29	28	27	24
			3dr Van 3500 135wb 1LS	37	35	33	29	28	26	23
			3dr Van 3500 135wb LT	37	35	33	29	28	27	24
			3dr Van 3500 155wb 1LS	37	35	33	29	28	27	24
			3dr Van 3500 155wb LT	37	35	33	30	29	27	24
			3dr Van 3500 135wb 2LS	32	31	29	26	25	23	20
			3dr Van 3500 135wb 2LT	33	31	29	26	25	23	20
			3dr Van 3500 155wb 2LS	32	31	29	26	25	23	20
			3dr Van 3500 155wb 2LT	32	31	29	26	25	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	40	38	36	33	31	30	26
			3dr Van 1500 LT	40	38	36	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Reg Cab Work Truck w/1WT	46	45	44	43	41	40	36
			Reg Cab Work Truck w/2WT	44	43	42	41	40	38	35
			Reg Cab LT w/1LT	42	41	40	39	38	36	33
			Reg Cab LT w/2LT	43	42	41	40	38	37	33
			Double Cab Work Truck w/1WT	48	47	46	44	43	41	38
			Double Cab Work Truck w/2WT	46	45	44	42	41	39	36
			Double Cab LT w/1LT	46	45	44	43	41	40	36
			Double Cab LT w/2LT	48	47	46	44	42	41	37
			Double Cab LTZ w/1LZ	49	48	47	45	44	42	39
			Double Cab LTZ w/2LZ	50	49	48	46	44	43	39
			Crew Cab Work Truck w/1WT	47	46	45	43	42	40	37
			Crew Cab Work Truck w/2WT	45	44	43	41	40	38	35
			Crew Cab LT w/1LT	47	46	45	43	41	40	36
			Crew Cab LT w/2LT	48	47	46	44	42	41	37
			Crew Cab LTZ w/1LZ	50	49	48	46	45	43	40
			Crew Cab LTZ w/2LZ	53	52	51	49	47	45	41
		SILVERADO 1500 4WD	Crew Cab High Country	53	52	50	47	45	44	40
			Reg Cab Work Truck w/1WT	50	49	48	46	44	43	39
			Reg Cab Work Truck w/2WT	48	47	46	45	43	42	38
			Reg Cab LT w/1LT	46	45	44	43	41	40	36
			Reg Cab LT w/2LT	46	45	44	43	41	40	36
			Double Cab Work Truck w/1WT	51	50	49	47	45	44	40
			Double Cab Work Truck w/2WT	49	48	47	46	44	43	39
			Double Cab LT w/1LT	50	49	48	46	44	43	39
			Double Cab LT w/2LT	51	50	49	47	45	44	40
			Double Cab LTZ w/1LZ	53	52	50	48	46	45	41
			Double Cab LTZ w/2LZ	53	52	51	49	47	46	42
			Crew Cab Work Truck w/1WT	50	49	48	46	44	43	39
			Crew Cab Work Truck w/2WT	48	47	46	44	42	41	37
			Crew Cab LT w/1LT	50	49	47	45	43	42	38
			Crew Cab LT w/2LT	52	51	50	48	46	45	41
			Crew Cab LTZ w/1LZ	53	52	51	49	47	46	42
			Crew Cab LTZ w/2LZ	56	55	53	51	49	47	43
			Crew Cab High Country	55	54	52	49	47	46	42

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	SILVERADO 2500HD 2WD	Reg Cab Work Truck	40	39	37	35	34	32	29
			Reg Cab LT	39	38	36	34	33	31	28
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab LT	52	50	48	44	42	41	37
			Crew Cab LTZ	49	47	45	42	40	39	35
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	54	53	51	48	46	44	40
			Reg Cab LT	52	51	49	46	44	43	39
			Crew Cab Work Truck	65	64	62	59	57	55	50
			Crew Cab LT	60	58	56	53	51	49	45
			Crew Cab LTZ	56	54	52	49	47	46	42
		SILVERADO 3500HD 2WD	Reg Cab Work Truck	55	54	52	50	48	46	42
			Reg Cab LT	52	51	49	47	45	44	40
			Crew Cab Work Truck	65	64	62	59	57	55	50
			Crew Cab LT	58	56	54	51	49	47	43
			Crew Cab LTZ	57	55	53	50	48	47	43
		SILVERADO 3500HD 4WD	Reg Cab Work Truck	62	61	59	56	54	52	48
			Reg Cab LT	59	58	56	53	51	49	45
			Crew Cab Work Truck	70	68	66	63	61	59	54
			Crew Cab LT	62	60	58	55	53	51	47
			Crew Cab LTZ	61	59	57	54	52	50	46
	GMC TRUCKS	SAVANA CARGO VAN	3dr Van 1500	44	42	40	37	35	34	30
			3dr Van 2500 135wb	42	40	38	35	34	32	29
			3dr Van 2500 155wb	41	39	37	34	33	31	28
			3dr Van 3500 135wb	40	38	36	33	32	31	28
			3dr Van 3500 155wb	40	38	36	33	32	30	27
		SAVANA CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4
			3dr Van 1500	44	42	40	37	35	34	30
			deduct with Conversion	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	39	38	36	33	32	31	28
			3dr Van 1500 LT	40	38	36	33	32	31	28
			3dr Van 2500 LS	37	36	34	31	30	29	26
			3dr Van 2500 LT	37	36	34	31	30	29	26
			3dr Van 3500 135wb 1LS	37	36	34	31	30	28	25
			3dr Van 3500 135wb 1LT	37	36	34	31	30	29	26
			3dr Van 3500 155wb 1LS	37	36	34	31	30	29	26
			3dr Van 3500 155wb 1LT	38	36	34	31	30	29	26
			3dr Van 3500 135wb 2LS	32	31	29	27	26	25	22
			3dr Van 3500 135wb 2LT	33	32	30	27	26	25	22
			3dr Van 3500 155wb 2LS	33	32	30	28	27	25	22
			3dr Van 3500 155wb 2LT	33	32	30	27	26	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	40	39	37	34	33	31	28
			3dr Van 1500 LT	40	39	37	34	33	31	28
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab	49	48	47	46	44	42	38
			Reg Cab SLE	46	45	44	43	41	40	36
			Double Cab	46	45	44	43	41	40	36
			Double Cab SLE	46	45	44	42	41	39	36
			Double Cab SLT	46	45	44	42	40	39	35
			Crew Cab	49	48	47	45	43	42	38
			Crew Cab SLE	50	49	48	46	44	43	39
			Crew Cab SLT	50	49	48	46	44	43	39
		SIERRA 1500 4WD								
			Reg Cab	52	51	50	48	46	45	41
			Reg Cab SLE	50	49	48	46	44	42	38
			Double Cab	50	49	48	46	44	42	38
			Double Cab SLE	49	48	46	44	43	41	38
			Double Cab SLT	49	48	47	45	43	42	38
			Crew Cab	54	53	51	49	47	45	41
			Crew Cab SLE	53	52	50	48	46	45	41
			Crew Cab SLT	52	51	50	48	46	45	41
		SIERRA 1500 DENALI 2WD								
			Crew Cab	51	50	48	46	44	43	39
		SIERRA 1500 DENALI 4WD								
			Crew Cab	54	53	51	49	47	45	41



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	GMC TRUCKS	SIERRA 2500HD 2WD	Reg Cab Work Truck	38	37	35	33	32	31	28
			Reg Cab SLE	37	36	34	32	31	30	27
			Crew Cab Work Truck	48	46	44	41	39	38	34
			Crew Cab SLE	45	43	41	37	36	34	31
			Crew Cab SLT	44	43	41	38	37	35	32
		SIERRA 2500HD 4WD	Reg Cab Work Truck	54	53	51	48	46	45	41
			Reg Cab SLE	51	50	48	46	44	43	39
			Crew Cab Work Truck	61	59	57	54	52	50	45
			Crew Cab SLE	56	54	52	49	47	45	41
			Crew Cab SLT	53	52	50	47	45	43	39
		SIERRA 2500HD DENALI 2WD	Crew Cab	51	49	47	44	42	41	37
		SIERRA 2500HD DENALI 4WD	Crew Cab	60	58	56	52	50	48	44
			Reg Cab Work Truck	58	57	55	53	51	49	45
		SIERRA 3500HD 2WD	Reg Cab SLE	54	53	51	49	47	45	41
			Crew Cab Work Truck	64	63	61	58	56	54	49
			Crew Cab SLE	58	56	54	51	49	47	43
			Crew Cab SLT	57	55	53	50	48	47	43
		SIERRA 3500HD 4WD	Reg Cab Work Truck	62	61	59	56	54	52	48
			Reg Cab SLE	61	60	58	55	53	51	47
			Crew Cab Work Truck	67	66	64	61	59	56	51
			Crew Cab SLE	63	62	60	57	55	53	48
			Crew Cab SLT	60	58	56	53	51	49	45
		SIERRA 3500HD DENALI 2WD	Crew Cab	67	65	62	58	56	54	50
		SIERRA 3500HD DENALI 4WD	Crew Cab	67	65	63	60	58	56	51

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	37	35	33	30	29	28	25
			3dr Van 2500 135wb	37	35	33	29	28	27	24
			3dr Van 2500 155wb	36	34	32	28	27	26	23
			3dr Van 3500 135wb	34	33	31	28	27	25	22
			3dr Van 3500 155wb	35	33	31	28	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	34	33	31	28	27	25	22
			3dr Van 1500 LT	35	33	31	28	27	26	23
			3dr Van 2500 LS	32	31	29	27	26	24	21
			3dr Van 2500 LT	33	32	30	27	26	24	21
			3dr Van 3500 135wb 1LS	33	32	30	27	26	24	21
			3dr Van 3500 135wb LT	32	31	29	27	26	24	21
			3dr Van 3500 155wb 1LS	33	32	30	28	27	25	22
			3dr Van 3500 155wb LT	33	32	30	27	26	24	21
			3dr Van 3500 135wb 2LS	28	27	25	23	22	21	19
			3dr Van 3500 135wb 2LT	28	27	25	23	22	21	19
			3dr Van 3500 155wb 2LS	29	28	26	24	23	22	19
			3dr Van 3500 155wb 2LT	28	27	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	36	34	32	29	28	27	24
			3dr Van 1500 LT	36	34	32	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	38	37	36	35	34	33	30
			Reg Cab LT	38	37	36	35	34	33	30
			Ext Cab Work Truck	42	41	40	38	37	35	32
			Ext Cab LS	41	40	38	36	35	34	31
			Ext Cab LT	44	43	42	40	39	37	34
			Ext Cab LTZ	45	44	43	41	40	38	35
			Crew Cab Work Truck	44	43	42	40	39	37	34
			Crew Cab LS	45	44	42	40	39	37	34
			Crew Cab LT	48	47	45	43	42	40	37
			Crew Cab LTZ	46	45	44	42	41	39	36

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	44	43	42	40	39	37	34
			Reg Cab LT	42	41	40	38	37	35	32
			Ext Cab Work Truck	43	42	40	38	37	36	33
			Ext Cab LS	43	42	41	39	38	36	33
			Ext Cab LT	47	46	44	42	41	39	36
			Ext Cab LTZ	44	43	41	39	38	36	33
			Crew Cab Work Truck	46	45	43	41	40	38	35
			Crew Cab LS	48	47	45	42	41	39	36
			Crew Cab LT	49	48	46	44	42	41	37
			Crew Cab LTZ	50	49	47	45	44	42	39
		SILVERADO 1500 HYBRID 2WD								
			Crew Cab 1HY	46	45	43	40	39	37	34
		SILVERADO 1500 HYBRID 4WD	Crew Cab 2HY	44	43	41	39	38	36	33
		SILVERADO 2500HD 2WD	Crew Cab 1HY	48	47	45	42	41	39	36
			Crew Cab 2HY	47	46	44	41	40	38	35
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	38	37	36	34	33	31	28
			Reg Cab LT	37	36	35	33	32	30	27
			Ext Cab Work Truck	45	44	42	40	39	37	34
			Ext Cab LT	44	43	42	40	39	37	34
			Ext Cab LTZ	45	44	42	40	39	37	34
			Crew Cab Work Truck	53	52	50	47	45	44	40
			Crew Cab LT	48	47	45	42	41	39	36
			Crew Cab LTZ	45	44	42	40	39	37	34
			Reg Cab Work Truck	53	52	50	47	45	43	39
			Reg Cab LT	51	50	48	45	43	41	37
			Ext Cab Work Truck	49	48	46	44	42	41	37
			Ext Cab LT	46	45	43	41	40	38	35
			Ext Cab LTZ	48	47	45	43	41	40	36
			Crew Cab Work Truck	63	62	60	57	55	53	49
			Crew Cab LT	58	56	54	51	49	47	43
			Crew Cab LTZ	53	52	50	47	45	44	40

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD	Reg Cab Work Truck	56	55	53	51	49	47	43
			Reg Cab LT	51	50	48	46	44	43	39
			Ext Cab Work Truck	47	46	44	42	40	39	35
			Ext Cab LT	46	45	43	41	40	38	35
			Ext Cab LTZ	47	46	44	42	40	39	35
			Crew Cab Work Truck	63	62	60	57	55	53	48
			Crew Cab LT	55	54	52	49	47	46	42
			Crew Cab LTZ	55	53	51	48	46	45	41
		SILVERADO 3500HD 4WD	Reg Cab Work Truck	61	60	58	55	53	51	46
			Reg Cab LT	57	56	54	51	49	47	43
			Ext Cab Work Truck	52	51	49	46	44	43	39
			Ext Cab LT	50	49	47	44	43	41	38
			Ext Cab LTZ	49	48	46	43	42	40	37
			Crew Cab Work Truck	68	67	65	62	60	57	52
			Crew Cab LT	60	58	56	53	51	49	45
			Crew Cab LTZ	58	57	55	52	50	48	44
	GMC TRUCKS	SAVANA CARGO VAN	3dr Van 1500	37	35	33	30	29	28	26
			3dr Van 2500 135wb	37	35	33	30	29	28	26
			3dr Van 2500 155wb	36	34	32	29	28	27	24
			3dr Van 3500 135wb	34	33	31	28	27	26	23
			3dr Van 3500 155wb	35	33	31	28	27	26	24
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD	3dr Van 1500	38	37	35	33	32	30	27
			deduct with Conversion	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SAVANA PASSENGER	3dr Van 1500 LS	34	33	31	28	27	26	23
			3dr Van 1500 LT	35	34	32	29	28	27	24
			3dr Van 2500 LS	32	31	29	27	26	25	22
			3dr Van 2500 LT	33	32	30	28	27	26	23
			3dr Van 3500 135wb 1LS	33	32	30	28	27	26	23
			3dr Van 3500 135wb 1LT	32	31	30	28	27	26	23
			3dr Van 3500 135wb 2LS	28	27	26	24	23	22	19
			3dr Van 3500 135wb 2LT	27	26	24	22	21	21	19
			3dr Van 3500 155wb 1LS	32	31	29	27	26	25	22
			3dr Van 3500 155wb 1LT	35	33	31	28	27	26	24
			3dr Van 3500 155wb 2LS	29	28	26	24	23	22	20
			3dr Van 3500 155wb 2LT	28	27	26	24	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD	3dr Van 1500 LS	36	35	33	30	29	28	25
			3dr Van 1500 LT	36	35	33	30	29	28	25
		SIERRA 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4
			Reg Cab Work Truck	41	40	39	38	37	35	32
			Reg Cab SLE	41	40	39	38	37	35	32
			Ext Cab Work Truck	31	30	29	27	26	25	23
			Ext Cab SL	36	35	34	32	31	29	26
			Ext Cab SLE	41	40	39	37	36	34	31
			Ext Cab SLT	42	41	40	38	37	35	32
			Crew Cab Work Truck	46	45	43	41	40	38	35
			Crew Cab SL	46	45	43	41	39	38	34
			Crew Cab SLE	47	46	44	42	41	39	36
			Crew Cab SLT	45	44	42	40	39	37	34

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 4WD	Reg Cab Work Truck	42	41	40	38	37	35	32
			Reg Cab SLE	46	45	44	42	40	39	35
			Ext Cab Work Truck	36	35	34	32	31	29	26
			Ext Cab SL	45	44	42	40	39	37	34
			Ext Cab SLE	47	46	44	42	41	39	36
			Ext Cab SLT	46	45	43	41	40	38	35
			Crew Cab Work Truck	51	50	48	46	44	42	38
			Crew Cab SL	48	47	45	43	41	40	36
			Crew Cab SLE	49	48	46	44	42	41	37
			Crew Cab SLT	48	47	45	43	42	40	37
		SIERRA 1500 DENALI 2WD								
		SIERRA 1500 DENALI 4WD	Crew Cab	45	44	42	40	38	37	33
		SIERRA 1500 HYBRID 2WD	Crew Cab	47	46	44	41	40	38	35
		SIERRA 1500 HYBRID 4WD	Crew Cab 3HA	44	43	41	38	37	35	32
			Crew Cab 3HB	43	42	40	38	37	35	32
			Crew Cab 3HA	47	46	44	41	39	38	34
			Crew Cab 3HB	46	45	43	40	39	37	34
		SIERRA 2500HD 2WD	Reg Cab Work Truck	36	35	34	33	32	30	27
			Reg Cab SLE	36	35	34	32	31	29	26
			Ext Cab Work Truck	46	45	44	42	40	39	35
			Ext Cab SLE	44	43	41	39	38	36	33
			Ext Cab SLT	44	43	41	39	38	36	33
			Crew Cab Work Truck	46	45	43	41	39	38	34
			Crew Cab SLE	43	41	39	36	35	33	30
			Crew Cab SLT	41	40	38	36	35	33	30
		SIERRA 2500HD 4WD	Reg Cab Work Truck	53	52	50	48	46	44	40
			Reg Cab SLE	49	48	47	45	43	42	38
			Ext Cab Work Truck	50	49	47	45	43	42	38
			Ext Cab SLE	47	46	44	42	40	39	35
			Ext Cab SLT	44	43	41	39	38	36	33
			Crew Cab Work Truck	60	58	56	53	51	49	44
			Crew Cab SLE	52	51	49	46	44	43	39
			Crew Cab SLT	50	49	47	44	42	41	37
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	47	46	44	41	39	38	34

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 2500HD DENALI 4WD								
		SIERRA 3500HD 2WD	Crew Cab	54	53	51	48	46	44	40
			Reg Cab Work Truck	60	59	57	55	53	51	46
			Reg Cab SLE	54	53	51	49	47	45	41
			Ext Cab Work Truck	49	48	46	44	42	41	37
			Ext Cab SLE	46	45	43	41	39	38	34
			Ext Cab SLT	45	44	42	40	38	37	33
			Crew Cab Work Truck	60	59	57	55	53	51	46
			Crew Cab SLE	54	53	51	48	46	45	41
			Crew Cab SLT	54	53	51	48	46	44	40
		SIERRA 3500HD 4WD								
			Reg Cab Work Truck	62	61	59	56	54	52	47
			Reg Cab SLE	57	56	54	51	49	47	43
			Ext Cab Work Truck	52	51	49	46	44	43	39
			Ext Cab SLE	49	48	46	43	41	40	36
			Ext Cab SLT	49	48	46	43	41	40	36
			Crew Cab Work Truck	63	62	60	57	55	53	48
			Crew Cab SLE	56	55	53	50	48	45	40
			Crew Cab SLT	56	55	53	50	48	46	42
		SIERRA 3500HD DENALI 2WD								
		SIERRA 3500HD DENALI 4WD	Crew Cab	60	58	56	53	51	49	45
			Crew Cab	61	60	58	55	53	51	46

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	RAM TRUCKS	CARGO VAN								
		RAM 1500 2WD	3dr Van (&2DC)	40	39	37	34	32	30	26
			Reg Cab Tradesman (&2TB)	47	45	43	40	38	36	32
			Reg Cab Express (&2TC)	52	50	48	44	42	40	35
			Reg Cab SLT (&2TG)	43	41	39	36	34	32	28
			Reg Cab Lone Star/Big Horn (&2TZ)	48	46	44	41	39	37	33
			Reg Cab Sport (&2TL)	49	47	45	42	40	38	33
			Reg Cab HFE (&2TP)	42	40	38	35	33	32	28
			Quad Cab Tradesman (&2TB)	53	51	49	45	43	41	36
			Quad Cab Express (&2TC)	55	53	50	46	44	42	37
			Quad Cab SLT (&2TG)	48	46	44	40	38	36	32
			Quad Cab Lone Star/Big Horn (&2TY)	50	48	46	43	41	39	34
			Quad Cab Outdoorsman (&2TT)	50	48	45	41	39	37	33
			Quad Cab Sport (&2TL)	48	46	44	40	38	36	32
			Quad Cab Laramie (&2TH)	49	47	45	41	39	37	33
			Crew Cab Tradesman (&2TB)	54	52	50	46	44	42	37
			Crew Cab Express (&2TC)	57	55	52	48	46	44	39
			Crew Cab SLT (&2TG)	50	48	46	42	40	38	34
			Crew Cab Lone Star/Big Horn (&2TY)	52	50	48	44	42	40	36
			Crew Cab Outdoorsman (&2TT)	51	49	47	43	41	39	35
			Crew Cab Sport (&2TL)	49	47	45	41	39	38	34
			Crew Cab Laramie (&2TH)	50	48	46	42	40	39	35
			Crew Cab Laramie Longhorn (&2TK)	48	46	44	40	38	37	33
			Crew Cab Longhorn Limited (&2TM)	47	45	43	40	38	36	32



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 1500 4WD	Reg Cab Tradesman (&2TB)	52	50	48	44	42	40	35
			Reg Cab Express (&2TC)	55	53	51	47	45	43	38
			Reg Cab SLT (&2TG)	48	46	44	40	38	36	32
			Reg Cab Lone Star/Big Horn (&2TY)	49	47	45	41	39	37	33
			Reg Cab Sport (&2TL)	51	49	47	44	42	40	35
			Quad Cab Tradesman (&2TB)	56	54	51	47	45	43	38
			Quad Cab Express (&2TC)	58	56	54	50	48	45	40
			Quad Cab SLT (&2TG)	52	50	48	44	42	40	36
			Quad Cab Lone Star/Big Horn (&2TY)	54	52	50	46	44	42	37
			Quad Cab Outdoorsman (&2TT)	54	52	49	45	43	41	36
			Quad Cab Sport (&2TL)	51	49	47	43	41	39	34
			Quad Cab Laramie (&2TH)	53	51	48	44	42	40	36
			Crew Cab Tradesman (&2TB)	59	57	54	49	47	45	41
			Crew Cab Express (&2TC)	58	56	54	50	48	46	41
			Crew Cab SLT (&2TG)	54	52	50	46	44	42	38
			Crew Cab Lone Star/Bighorn (&2TY)	55	53	50	46	44	42	38
			Crew Cab Lone Star/Bighorn (&2TZ)	55	53	50	46	44	42	38
			Crew Cab Outdoorsman (&2TT)	54	52	49	45	43	41	37
			Crew Cab Sport (&2TL)	52	50	48	44	42	40	36
			Crew Cab Laramie (&2TH)	54	52	49	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	51	49	47	43	41	39	35
			Crew Cab Longhorn Limited (&2TM)	51	49	46	42	40	39	35
		RAM 2500 2WD	Reg Cab Tradesman (&2TA)	43	41	38	33	31	30	26
			Reg Cab SLT (&2TG)	44	42	39	34	32	31	27
			Crew Cab Tradesman (&2TA)	51	48	45	39	37	36	32
			Crew Cab SLT (&2TG)	48	45	42	37	35	34	30
			Crew Cab Lone Star (&2TY)	48	45	42	37	35	34	30
			Crew Cab Big Horn (&2TZ)	48	45	42	37	35	34	30
			Crew Cab Laramie (&2TH)	48	45	42	37	35	34	30
			Crew Cab Laramie Longhorn (&2TK)	45	43	40	35	33	32	28
			Mega Cab SLT (&2TG)	55	52	48	42	40	38	34
			Mega Cab Lone Star (&2TY)	55	52	48	42	40	38	34
			Mega Cab Big Horn (&2TZ)	54	51	48	42	40	38	34
			Mega Cab Laramie (&2TH)	53	50	47	41	39	38	34
			Mega Cab Laramie Longhorn (&2TK)	50	47	44	39	37	36	32
			deduct w/o AutoTran	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 2500 4WD	Reg Cab Tradesman (&2TA)	53	51	48	44	42	40	35
			Reg Cab SLT (&2TG)	51	49	46	42	40	38	34
			Crew Cab Tradesman (&2TA)	57	55	52	47	45	43	38
			Crew Cab SLT (&2TG)	53	51	48	43	41	39	35
			Crew Cab Lone Star (&2TY)	53	51	48	44	42	40	35
			Crew Cab Big Horn (&2TZ)	54	52	49	44	42	40	35
			Crew Cab Outdoorsman (&2TT)	54	52	49	45	43	41	36
			Crew Cab Laramie (&2TH)	53	51	48	43	41	39	35
			Crew Cab Laramie Longhorn (&2TK)	50	48	45	41	39	37	33
			Mega Cab SLT (&2TG)	59	56	53	48	46	44	39
			Mega Cab SLT (&2TM)	59	56	53	48	46	44	39
			Mega Cab Lone Star (&2TY)	59	56	53	48	46	44	39
			Mega Cab Big Horn (&2TZ)	59	56	53	48	46	44	39
			Mega Cab Laramie (&2TH)	57	55	52	47	45	43	38
			Mega Cab Laramie Longhorn (&2TK)	57	54	51	45	43	41	36
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD	Reg Cab Tradesman (&2TA)	53	51	48	43	41	39	35
			Reg Cab SLT (&2TG)	51	49	46	41	39	37	33
			Crew Cab Tradesman (&2TA)	58	55	52	47	45	43	38
			Crew Cab SLT (&2TG)	53	51	48	43	41	39	35
			Crew Cab Lone Star (&2TY)	54	52	49	44	42	40	36
			Crew Cab Big Horn (&2TZ)	54	52	49	44	42	40	36
			Crew Cab Laramie (&2TH)	54	51	48	43	41	39	35
			Crew Cab Laramie Longhorn (&2TK)	50	48	45	41	39	37	33
			Mega Cab SLT (&2TG)	60	57	54	49	47	45	40
			Mega Cab Lone Star (&2TY)	61	58	55	50	48	45	40
			Mega Cab Big Horn (&2TZ)	61	58	55	50	48	45	40
			Mega Cab Laramie (&2TH)	58	56	53	48	46	44	39
			Mega Cab Laramie Longhorn (&2TK)	56	54	51	46	44	42	37
			deduct w/o AutoTran	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab Tradesman (&2TA)	58	56	53	48	46	44	39
			Reg Cab SLT (&2TG)	55	53	50	46	44	42	37
			Crew Cab Tradesman (&2TA)	60	58	55	50	48	46	41
			Crew Cab SLT (&2TG)	58	56	53	48	46	44	39
			Crew Cab Lone Star (&2TY)	58	56	53	48	46	44	39
			Crew Cab Big Horn (&2TZ)	58	56	53	49	47	44	39
			Crew Cab Laramie (&2TH)	57	55	52	47	45	43	38
			Crew Cab Laramie Longhorn (&2TK)	54	52	49	44	42	40	36
			Mega Cab SLT (&2TG)	63	61	58	53	51	48	43
			Mega Cab Lone Star (&2TY)	64	62	59	54	52	49	44
			Mega Cab Big Horn (&2TZ)	64	62	59	54	52	49	44
			Mega Cab Laramie (&2TH)	61	59	56	51	49	46	41
			Mega Cab Laramie Longhorn (&2TK)	58	56	53	49	47	44	39
			Mega Cab Laramie Longhorn (&2TM)	58	56	53	49	47	44	39
			deduct w/o AutoTran	2	2	2	2	2	2	2

Mar 13, 2014 to April 30, 2014 (v2a)

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	CARGO VAN								
		RAM 1500 2WD	3dr Van (&2DC)	36	34	32	28	27	25	22
			Reg Cab Tradesman (&2TB)	48	46	44	40	38	36	32
			Reg Cab Express (&2TC)	51	49	47	44	42	40	35
			Reg Cab SLT (&2TG)	42	40	38	34	32	31	27
			Reg Cab R/T (&2TL)	47	45	43	40	38	36	32
			Reg Cab HFE (&2TP)	39	37	35	31	30	28	25
			Quad Cab Tradesman (&2TB)	53	51	49	45	43	41	36
			Quad Cab Express (&2TC)	54	52	50	46	44	42	37
			Quad Cab SLT (&2TG)	47	45	43	39	37	35	31
			Quad Cab Big Horn/Lone Star (&2TY)	50	48	46	42	40	38	33
			Quad Cab Big Horn/Lone Star (&2TZ)	50	48	46	42	40	38	33
			Quad Cab Outdoorsman (&2TT)	49	47	44	40	38	36	32
			Quad Cab Sport (&2TL)	46	44	41	37	35	34	30
			Quad Cab Laramie (&2TH)	48	46	44	40	38	36	32
			Crew Cab Tradesman (&2TB)	54	52	49	45	43	41	37
			Crew Cab Express (&2TC)	56	54	51	47	45	43	39
			Crew Cab SLT (&2TG)	50	48	45	41	39	38	34
			Crew Cab Big Horn/Lone Star (&2TY)	52	50	47	43	41	40	36
			Crew Cab Big Horn/Lone Star (&2TZ)	52	50	47	43	41	40	36
			Crew Cab Outdoorsman (&2TT)	50	48	45	41	39	38	34
			Crew Cab Sport (&2TL)	47	45	43	39	37	36	32
			Crew Cab Laramie (&2TH)	50	48	45	41	39	38	34
			Crew Cab Laramie Longhorn (&2TK)	46	44	42	38	36	35	31

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD	Reg Cab Tradesman (&2TB)	52	50	48	44	42	40	36
			Reg Cab Express (&2TC)	54	52	50	46	44	41	36
			Reg Cab SLT (&2TG)	46	44	42	38	36	34	30
			Reg Cab Sport (&2TL)	49	47	45	42	40	38	34
			Quad Cab Tradesman (&2TB)	56	54	52	48	46	43	38
			Quad Cab Express (&2TC)	58	56	53	49	47	44	39
			Quad Cab SLT (&2TG)	50	48	46	42	40	38	34
			Quad Cab Big Horn/Lone Star (&2TY)	53	51	49	45	43	41	36
			Quad Cab Big Horn/Lone Star (&2TZ)	53	51	49	45	43	41	36
			Quad Cab Outdoorsman (&2TT)	53	51	48	44	42	40	35
			Quad Cab Sport (&2TL)	48	46	44	40	38	36	32
			Quad Cab Laramie (&2TH)	51	49	47	43	41	39	35
			Crew Cab Tradesman (&2TB)	58	56	53	49	47	45	40
			Crew Cab Express (&2TC)	59	57	54	49	47	45	41
			Crew Cab SLT (&2TG)	53	51	48	44	42	40	36
			Crew Cab Big Horn/Lone Star (&2TY)	54	52	50	46	44	42	37
			Crew Cab Big Horn/Lone Star (&2TZ)	54	52	50	46	44	42	37
			Crew Cab Big Horn/Lone Star (&22G)	54	52	50	46	44	42	37
			Crew Cab Outdoorsman (&2TT)	53	51	48	44	42	40	36
			Crew Cab Sport (&2TL)	50	48	46	42	40	38	34
			Crew Cab Laramie (&2TH)	53	51	48	44	42	40	36
			Crew Cab Laramie Longhorn (&2TK)	50	48	45	41	39	38	34
		RAM 2500 2WD	Reg Cab Tradesman (&2TA)	38	36	34	30	29	27	24
			Reg Cab SLT (&2TG)	39	37	35	31	30	28	25
			Crew Cab Tradesman (&2TA)	45	43	40	36	34	33	29
			Crew Cab SLT (&2TG)	43	41	39	35	33	32	28
			Crew Cab Lone Star (&2TY)	44	42	39	35	33	32	28
			Crew Cab Big Horn (&2TZ)	44	42	39	35	33	32	28
			Crew Cab Laramie (&2TH)	43	41	39	35	33	32	28
			Crew Cab Laramie Longhorn (&2TK)	40	38	36	32	30	29	25
			Mega Cab SLT (&2TG)	47	45	42	38	36	35	31
			Mega Cab Lone Star (&2TY)	48	46	43	39	37	35	31
			Mega Cab Big Horn (&2TZ)	49	47	44	40	38	36	32
			Mega Cab Laramie (&2TH)	47	45	42	38	36	34	30
			Mega Cab Laramie Longhorn (&2TK)	45	43	41	37	35	33	29
			deduct w/o AutoTran	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD	Reg Cab Tradesman (&2TA)	46	44	42	38	36	35	31
			Reg Cab SLT (&2TG)	46	44	42	38	36	35	31
			Crew Cab Tradesman (&2TA)	51	49	47	43	41	39	35
			Crew Cab Tradesman Power Wagon (&2TB)	49	47	45	42	40	38	34
			Crew Cab SLT (&2TG)	48	46	44	40	38	37	33
			Crew Cab Power Wagon (&2TP)	46	44	42	38	36	35	31
			Crew Cab Lone Star (&2TY)	50	48	45	41	39	37	33
			Crew Cab Big Horn (&2TZ)	49	47	45	41	39	37	33
			Crew Cab Outdoorsman (&2TT)	49	47	45	42	40	38	34
			Crew Cab Laramie (&2TH)	49	47	45	41	39	37	33
			Crew Cab Laramie Power Wagon (&2TJ)	47	45	43	39	37	35	31
			Crew Cab Laramie Longhorn (&2TK)	46	44	42	38	36	35	31
			Mega Cab SLT (&2TG)	54	52	49	45	43	41	37
			Mega Cab Lone Star (&2TY)	54	52	50	46	44	42	37
			Mega Cab Big Horn (&2TZ)	54	52	50	46	44	42	37
			Mega Cab Laramie (&2TH)	54	52	49	45	43	41	37
			Mega Cab Laramie Longhorn (&2TK)	50	48	46	42	40	38	34
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD	Reg Cab Tradesman (&2TA)	45	43	41	37	35	34	30
			Reg Cab SLT (&2TG)	44	42	40	36	34	33	29
			Crew Cab Tradesman (&2TA)	51	49	46	42	40	38	34
			Crew Cab SLT (&2TG)	48	46	44	40	38	36	32
			Crew Cab Lone Star (&2TY)	48	46	43	39	37	35	31
			Crew Cab Big Horn (&2TZ)	48	46	43	39	37	35	31
			Crew Cab Laramie (&2TH)	48	46	43	39	37	35	31
			Crew Cab Laramie Longhorn (&2TK)	45	43	40	36	34	33	29
			Mega Cab SLT (&2TG)	52	50	47	43	41	39	35
			Mega Cab Lone Star (&2TY)	52	50	47	43	41	39	35
			Mega Cab Big Horn (&2TZ)	52	50	47	43	41	39	35
			Mega Cab Laramie (&2TH)	52	50	47	42	40	38	34
			Mega Cab Laramie Longhorn (&2TK)	49	47	44	40	38	37	33
			Mega Cab Laramie Longhorn (&2TM)	49	47	44	40	38	37	33
			deduct w/o AutoTran	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab Tradesman (&2TA)	50	48	46	42	40	38	34
			Reg Cab SLT (&2TG)	49	47	45	41	39	37	33
			Crew Cab Tradesman (&2TA)	52	50	48	44	42	40	36
			Crew Cab SLT (&2TG)	51	49	47	43	41	39	34
			Crew Cab Lone Star (&2TY)	50	48	46	42	40	38	34
			Crew Cab Big Horn (&2TZ)	50	48	46	42	40	38	34
			Crew Cab Laramie (&2TH)	50	48	46	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	47	45	43	39	37	35	31
			Mega Cab SLT (&2TG)	55	53	50	46	44	42	37
			Mega Cab Lone Star (&2TY)	55	53	50	46	44	42	37
			Mega Cab Big Horn (&2TZ)	54	52	50	46	44	42	37
			Mega Cab Laramie (&2TH)	53	51	49	45	43	41	36
			Mega Cab Laramie Longhorn (&2TK)	50	48	46	42	40	38	34
			deduct w/o AutoTran	2	2	2	2	2	2	2

Mar 13, 2014 to April 30, 2014 (v2a)

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2015	CADILLAC	ESCALADE 2WD	4dr Wgn Standard	67	67	66	64	61	59	57	52
			4dr Wgn Luxury	66	66	64	62	59	57	55	51
			4dr Wgn Premium	64	64	62	60	56	54	52	48
			4dr Wgn ESV Standard	67	67	66	64	61	59	57	52
			4dr Wgn ESV Luxury	66	66	64	62	59	57	55	50
			4dr Wgn ESV Premium	64	64	62	60	56	54	52	48
		ESCALADE AWD	4dr Wgn Standard	67	67	66	64	61	59	57	52
			4dr Wgn Luxury	66	66	64	62	59	57	55	51
			4dr Wgn Premium	64	64	62	60	56	54	52	48
			4dr Wgn ESV Standard	67	67	66	64	61	59	57	52
			4dr Wgn ESV Luxury	66	66	64	62	59	57	55	51
			4dr Wgn ESV Premium	64	64	62	60	57	55	53	48
	CHEVROLET TRUCKS	SILVERADO 2500HD 2WD	Reg Cab Work Truck	55	55	54	52	49	47	45	41
			Reg Cab LT	52	52	50	48	45	43	42	38
			Double Cab Work Truck	62	62	61	59	56	54	52	48
			Double Cab LT	57	57	55	53	50	48	47	43
			Double Cab LTZ	55	55	54	52	49	47	46	42
			Crew Cab Work Truck	70	70	69	67	64	62	60	55
			Crew Cab LT	63	63	62	60	57	55	53	49
			Crew Cab LTZ	63	63	62	60	57	55	53	49
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	62	62	61	59	56	54	52	48
			Reg Cab LT	57	57	56	54	51	49	48	44
			Double Cab Work Truck	68	68	67	65	62	60	58	53
			Double Cab LT	62	62	61	59	56	54	52	48
			Double Cab LTZ	60	60	58	56	53	51	50	46
			Crew Cab Work Truck	75	75	74	72	69	67	64	59
			Crew Cab LT	68	68	66	64	61	59	57	53
		SILVERADO 3500HD 2WD	Crew Cab LTZ	67	67	65	63	60	58	56	52
			Reg Cab Work Truck	66	66	64	62	59	57	55	51
			Reg Cab LT	63	63	62	60	57	55	53	49
			Double Cab Work Truck	71	71	70	68	65	63	61	56
			Double Cab LT	66	66	64	62	59	57	55	51
			Double Cab LTZ	63	63	61	59	56	54	52	48
			Crew Cab Work Truck	79	79	77	75	72	70	67	62
			Crew Cab LT	72	72	71	69	66	64	61	56
			Crew Cab LTZ	71	71	69	67	64	62	60	55



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2015	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Reg Cab Work Truck	71	71	70	68	65	63	61	56
			Reg Cab LT	70	70	68	66	63	61	59	54
			Double Cab Work Truck	76	76	74	72	69	67	64	59
			Double Cab LT	70	70	68	66	63	61	59	54
			Double Cab LTZ	67	67	65	63	60	58	56	52
			Crew Cab Work Truck	83	83	81	79	76	73	71	65
			Crew Cab LT	76	76	74	72	69	67	64	59
			Crew Cab LTZ	73	73	71	69	66	64	62	57
		SUBURBAN 2WD	4dr Wgn LS	67	67	66	64	61	59	57	52
			4dr Wgn LT	62	62	61	59	57	55	53	48
			4dr Wgn LTZ	59	59	58	56	53	51	49	45
		SUBURBAN 4WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn LS	68	68	67	65	62	60	58	53
			4dr Wgn LT	64	64	63	61	58	56	54	49
			4dr Wgn LTZ	60	60	59	57	54	52	50	46
		TAHOE 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn LS	67	67	66	64	62	60	57	52
			4dr Wgn LT	66	66	65	63	60	58	56	51
			4dr Wgn LTZ	64	64	63	61	58	56	54	49
		TAHOE 4WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn LS	67	67	66	64	61	59	57	52
			4dr Wgn LT	65	65	64	62	59	57	55	50
			4dr Wgn LTZ	63	63	62	60	58	56	54	49
		GMC TRUCKS	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	49	49	48	47	45	43	42	38
			Reg Cab SLE	47	47	46	45	43	41	40	36
		SIERRA 2500HD 2WD	Double Cab Work Truck	57	57	56	54	52	50	48	44
			Double Cab SLE	53	53	52	50	47	45	44	40
			Double Cab SLT	52	52	51	49	46	45	43	40
			Crew Cab Work Truck	64	64	63	62	60	58	56	51
			Crew Cab SLE	59	59	58	56	54	52	50	46
			Crew Cab SLT	59	59	58	56	54	52	50	46

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2015	GMC TRUCKS	SIERRA 2500HD 4WD	Reg Cab Work Truck	56	56	55	54	52	50	49	45
			Reg Cab SLE	53	53	52	51	49	47	45	41
			Double Cab Work Truck	64	64	63	61	59	57	55	50
			Double Cab SLE	58	58	57	55	53	51	49	45
			Double Cab SLT	56	56	55	53	51	49	47	43
			Crew Cab Work Truck	69	69	68	67	65	63	61	56
			Crew Cab SLE	63	63	62	60	58	56	54	50
			Crew Cab SLT	63	63	62	60	58	56	54	49
		SIERRA 2500HD DENALI 2WD									
		SIERRA 2500HD DENALI 4WD	Crew Cab	61	61	60	58	56	54	52	48
		SIERRA 3500HD 2WD	Crew Cab	65	65	64	62	59	57	55	51
			Reg Cab Work Truck	61	61	60	58	56	54	52	48
			Reg Cab SLE	59	59	58	56	54	52	50	46
			Double Cab Work Truck	66	66	65	63	61	59	57	52
			Double Cab SLE	62	62	61	59	57	55	53	48
			Double Cab SLT	59	59	58	56	54	52	50	46
			Crew Cab Work Truck	73	73	72	70	68	66	63	58
			Crew Cab SLE	68	68	67	65	63	61	58	53
		SIERRA 3500HD 4WD	Crew Cab SLT	66	66	65	63	61	59	57	52
			Reg Cab Work Truck	67	67	66	64	62	60	58	53
			Reg Cab SLE	66	66	65	63	61	59	57	52
			Double Cab Work Truck	72	72	71	69	66	64	61	56
			Double Cab SLE	66	66	65	63	60	58	56	51
			Double Cab SLT	63	63	62	60	57	55	53	49
			Crew Cab Work Truck	78	78	77	75	73	70	68	62
		SIERRA 3500HD DENALI 2WD	Crew Cab SLE	72	72	71	69	67	65	62	57
			Crew Cab SLT	69	69	68	66	64	62	59	54
		SIERRA 3500HD DENALI 4WD	Crew Cab	68	68	67	65	63	61	59	54
		YUKON 2WD	Crew Cab	71	71	70	68	66	64	62	57
			4dr Wgn SLE	67	67	66	64	61	59	57	52
			4dr Wgn SLT	62	62	61	59	56	54	52	47
		YUKON 4WD	4dr Wgn Denali	64	64	63	61	58	56	54	49
			deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn SLE	67	67	66	64	61	59	56	51
			4dr Wgn SLT	62	62	61	59	56	54	52	47
			4dr Wgn Denali	64	64	63	61	58	56	54	49
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2015	GMC TRUCKS	YUKON XL 2WD	4dr Wgn SLE	64	64	63	61	59	57	55	50
			4dr Wgn SLT	59	59	58	56	54	52	50	45
			4dr Wgn Denali	61	61	60	58	55	53	51	47
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD	4dr Wgn SLE	65	65	64	62	59	57	55	50
			4dr Wgn SLT	59	59	58	56	54	52	50	45
			4dr Wgn Denali	61	61	60	58	56	54	52	47
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	BUICK										
		ENCLAVE 2WD									
			4dr Wgn Convenience	58	58	56	54	50	48	46	42
			4dr Wgn Leather	55	55	53	51	48	46	44	40
			4dr Wgn Premium	52	52	50	48	45	43	42	38
		ENCLAVE AWD									
			4dr Wgn Convenience	58	58	56	54	51	49	47	43
			4dr Wgn Leather	55	55	53	51	47	45	44	40
			4dr Wgn Premium	53	53	51	49	45	43	42	38
		ENCORE 2WD									
			4dr Wgn	59	59	56	53	47	45	43	38
			4dr Wgn Convenience	56	56	53	50	45	43	41	37
			4dr Wgn Leather	56	56	53	50	45	43	41	37
			4dr Wgn Premium	56	56	53	50	45	43	41	36
		ENCORE AWD									
			4dr Wgn	60	60	57	54	48	46	44	39
			4dr Wgn Convenience	58	58	55	52	46	44	42	38
			4dr Wgn Leather	57	57	54	51	46	44	42	37
			4dr Wgn Premium	57	57	54	51	45	43	41	37
		LACROSSE									
			4dr Sdn	49	49	48	46	43	42	40	37
			4dr Sdn Leather	50	50	49	47	44	42	41	37
			4dr Sdn Leather AWD	49	49	48	46	43	41	40	36
			4dr Sdn Premium 1	47	47	46	44	41	39	38	34
			4dr Sdn Premium 1 AWD	48	48	47	45	42	41	39	36
			4dr Sdn Premium 2	46	46	45	43	40	39	37	34
		REGAL									
			4dr Sdn Base	56	56	55	53	51	49	47	43
			4dr Sdn Base AWD	56	56	55	53	50	48	46	42
			4dr Sdn Premium 1	54	54	53	51	49	47	45	41
			4dr Sdn Premium 1 AWD	54	54	53	51	48	46	45	41
			4dr Sdn Premium 2	53	53	52	50	48	46	45	41
			4dr Sdn Premium 2 AWD	53	53	52	50	47	45	44	40
			4dr Sdn GS	52	52	51	49	47	45	44	40
			4dr Sdn GS AWD	51	51	50	48	46	45	43	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		VERANO									
			4dr Sdn	57	57	55	53	49	47	44	39
			4dr Sdn Convenience	56	56	54	52	48	46	44	39
			4dr Sdn Leather	56	56	55	53	50	48	45	40
			4dr Sdn Turbo	57	57	55	53	50	48	45	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CADILLAC										
		ATS									
			4dr Sdn 2.5L	57	57	55	52	48	46	44	40
			4dr Sdn 2.5L Luxury	55	55	53	51	47	45	43	38
			4dr Sdn 2.0L	55	55	53	51	47	45	43	38
			4dr Sdn 2.0L AWD	56	56	54	52	48	46	44	39
			4dr Sdn 2.0L Luxury	54	54	52	50	47	45	43	38
			4dr Sdn 2.0L Luxury AWD	55	55	53	51	47	45	43	39
			4dr Sdn 2.0L Performance	52	52	50	48	44	42	40	36
			4dr Sdn 2.0L Performance AWD	52	52	50	48	45	43	41	36
			4dr Sdn 2.0L Premium	51	51	49	47	43	41	39	35
			4dr Sdn 2.0L Premium AWD	52	52	50	48	45	43	41	36
			4dr Sdn 3.6L Luxury	54	54	52	50	46	44	42	38
			4dr Sdn 3.6L Luxury AWD	54	54	52	50	46	44	42	38
			4dr Sdn 3.6L Performance	51	51	49	47	44	42	40	36
			4dr Sdn 3.6L Performance AWD	52	52	50	48	45	43	41	37
			4dr Sdn 3.6L Premium	50	50	48	46	43	41	39	35
			4dr Sdn 3.6L Premium AWD	52	52	50	48	45	43	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS COUPE									
			2dr Cpe	58	58	56	53	48	46	44	39
			2dr Cpe Performance	57	57	55	52	48	46	44	39
			2dr Cpe Premium	55	55	53	50	46	44	42	37
			2dr Cpe AWD	59	59	57	54	49	47	44	39
			2dr Cpe Performance AWD	58	58	56	53	49	47	45	40
			2dr Cpe Premium AWD	55	55	53	50	46	44	42	38
			2dr Cpe V	59	59	57	54	49	47	45	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CADILLAC	CTS SEDAN	4dr Sdn 2.0L	57	57	55	52	48	46	43	38
			4dr Sdn 2.0L AWD	58	58	56	53	48	46	44	39
			4dr Sdn 2.0L Luxury	56	56	54	51	47	45	42	37
			4dr Sdn 2.0L Luxury AWD	57	57	55	52	47	45	43	38
			4dr Sdn 2.0L Performance	54	54	52	49	45	43	41	36
			4dr Sdn 2.0L Performance AWD	55	55	53	50	46	44	42	37
			4dr Sdn 2.0L Premium	52	52	50	47	43	41	39	34
			4dr Sdn 2.0L Premium AWD	53	53	51	48	43	41	39	35
			4dr Sdn 3.6L Luxury	55	55	53	50	45	43	41	36
			4dr Sdn 3.6L Luxury AWD	56	56	54	51	46	44	42	37
			4dr Sdn 3.6L Performance	53	53	51	48	44	42	40	35
			4dr Sdn 3.6L Performance AWD	54	54	52	49	45	43	41	36
			4dr Sdn 3.6L Premium RWD	50	50	48	46	42	40	38	33
			4dr Sdn 3.6L Premium AWD	51	51	49	46	42	40	38	34
			4dr Sdn 3.6L Vsport	57	57	55	52	48	46	44	39
			4dr Sdn 3.6L Vsport Premium	52	52	50	47	43	41	39	35
			4dr Sdn V	56	56	54	51	47	45	43	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS WAGON	4dr Wgn 3.0L Luxury	50	50	48	45	41	39	37	33
			4dr Wgn 3.6L Performance	51	51	49	46	42	40	38	34
			4dr Wgn 3.6L Premium	51	51	49	47	43	41	39	35
			4dr Wgn 3.0L Luxury AWD	50	50	48	45	41	39	37	33
			4dr Wgn 3.6L Performance AWD	52	52	50	47	43	41	39	35
			4dr Wgn 3.6L Premium AWD	52	52	50	47	43	41	39	35
			4dr Wgn V	57	57	55	52	47	45	43	38
		ESCALADE 2WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Base	58	58	56	54	51	49	47	43
			4dr Wgn Luxury	56	56	54	52	49	47	45	41
			4dr Wgn Premium	55	55	53	51	48	46	45	41
			4dr Wgn Platinum Edition	56	56	54	52	49	47	45	41
			4dr Wgn ESV Base	58	58	56	54	51	49	48	44
			4dr Wgn ESV Luxury	56	56	54	52	49	47	46	42
			4dr Wgn ESV Premium	55	55	53	51	48	46	45	41
			4dr Wgn ESV Platinum Edition	57	57	55	53	50	48	46	42

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	
2014	CADILLAC	ESCALADE AWD	4dr Wgn Base	58	58	56	54	51	49	47	43	
			4dr Wgn Luxury	56	56	54	52	49	47	46	42	
			4dr Wgn Premium	55	55	53	51	48	46	45	41	
			4dr Wgn Platinum Edition	57	57	55	53	49	47	46	42	
			4dr Wgn ESV Base	59	59	57	55	52	50	48	44	
			4dr Wgn ESV Luxury	57	57	55	53	49	47	46	42	
			4dr Wgn ESV Premium	55	55	54	52	49	47	45	41	
			4dr Wgn ESV Platinum Edition	57	57	55	53	50	48	46	42	
		SRX 2WD	4dr Wgn Base	60	60	58	55	51	49	47	42	
			4dr Wgn Luxury	58	58	56	53	49	47	45	40	
			4dr Wgn Performance	57	57	55	53	49	47	45	40	
			4dr Wgn Premium	55	55	53	51	47	45	43	38	
		SRX AWD	4dr Wgn Luxury	57	57	55	52	48	46	44	40	
			4dr Wgn Performance	56	56	54	51	47	45	43	39	
			4dr Wgn Premium	53	53	51	49	46	44	42	38	
			XTS	4dr Sdn	57	57	55	52	47	45	43	38
		4dr Sdn Luxury		54	54	52	49	44	42	40	36	
		4dr Sdn Premium		52	52	50	47	43	41	39	35	
		4dr Sdn Platinum		49	49	47	44	40	38	37	33	
		4dr Sdn Luxury AWD		54	54	52	49	45	43	41	36	
		4dr Sdn Premium AWD		53	53	51	48	44	42	40	35	
		4dr Sdn Platinum AWD		50	50	48	45	41	39	37	33	
		4dr Sdn Vsport Premium AWD		53	53	51	48	44	42	40	35	
		ELR	4dr Sdn Vsport Platinum AWD	50	50	48	45	41	39	37	33	
			2dr Cpe						40	39	38	35

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET										
		CAMARO									
			2dr Cpe 1LS	69	69	67	64	60	58	56	51
			2dr Cpe 2LS	69	69	67	64	60	58	56	51
			2dr Cpe 1LT	61	61	59	57	53	51	49	45
			2dr Conv 1LT	57	57	55	53	49	47	46	42
			2dr Cpe 2LT	60	60	58	56	52	50	48	44
			2dr Conv 2LT	55	55	53	51	48	46	45	41
			2dr Cpe 1SS	65	65	63	60	56	54	52	48
			2dr Conv 1SS	60	60	58	56	52	50	48	44
			2dr Cpe 2SS	62	62	60	58	54	52	50	46
			2dr Conv 2SS	58	58	56	54	50	48	47	43
			2dr Cpe ZL1	64	64	61	58	53	51	48	43
			2dr Conv ZL1	58	58	56	54	50	48	47	43
			deduct w/o AutoTran (Ex 1LS & ZL1)	3	2	2	2	2	2	2	2
		CORVETTE STINGRAY									
			2dr Cpe 1LT	65	65	64	62	60	58	56	52
			2dr Cpe 2LT	63	63	62	60	57	55	53	49
			2dr Cpe 3LT	60	60	59	57	55	53	52	48
			2dr Cpe Z51 1LT	67	67	66	64	61	59	57	53
			2dr Cpe Z51 2LT	63	63	62	60	58	56	54	50
			2dr Cpe Z51 3LT	62	62	61	59	56	54	53	49
			2dr Conv 1LT	68	68	66	64	60	58	57	53
			2dr Conv 2LT	66	66	64	62	58	56	54	50
			2dr Conv 3LT	64	64	62	60	56	54	53	49
			2dr Conv Z51 1LT	69	69	67	65	62	60	58	54
			2dr Conv Z51 2LT	66	66	64	62	58	56	55	51
			2dr Conv Z51 3LT	65	65	63	61	57	55	54	50
			deduct w/o AutoTran (ex cpe)	3	2	2	2	2	2	2	2



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET	CRUZE	4dr Sdn LS MT	57	57	55	52	48	46	44	40
			4dr Sdn LS AT	58	58	56	53	49	47	45	41
			4dr Sdn 1FL	59	59	57	54	50	48	46	42
			4dr Sdn 1LT MT	57	57	55	52	48	46	44	40
			4dr Sdn 1LT AT	56	56	54	52	48	46	44	40
			4dr Sdn 2LT MT	54	54	52	50	46	44	42	38
			4dr Sdn 2LT AT	54	54	52	49	45	43	42	38
			4dr Sdn LTZ AT	53	53	51	49	45	43	42	38
			4dr Sdn ECO MT	56	56	54	51	47	45	44	40
			4dr Sdn ECO AT	56	56	54	51	47	45	44	40
			4dr Sdn Diesel AT	56	56	54	52	48	46	44	40
		IMPALA	4dr Sdn LS	53	53	52	50	47	46	44	41
			4dr Sdn LT w/1LT	51	51	50	48	45	44	42	39
			4dr Sdn LT w/2LT	53	53	52	50	47	45	44	40
			4dr Sdn LTZ w/1LZ	49	49	48	46	44	42	41	37
			4dr Sdn LTZ w/2LZ	51	51	50	48	45	44	42	39
		MALIBU	4dr Sdn 1FL	51	51	50	48	46	44	43	39
			4dr Sdn LS	51	51	50	48	46	44	43	39
			4dr Sdn 1LT	49	49	48	46	43	42	40	37
			4dr Sdn 2LT	48	48	47	45	43	42	40	37
			4dr Sdn 3LT	48	48	47	45	43	41	40	36
			4dr Sdn 1LZ	48	48	47	45	42	41	39	36
			4dr Sdn 2LZ	48	48	46	44	41	40	38	35
			4dr Sdn 2LT Eco	48	48	46	44	40	39	38	35

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET	SONIC	4dr Sdn LS MT	60	60	58	55	51	49	47	42
			4dr Sdn LS AT	59	59	57	55	51	49	47	42
			4dr Sdn LT MT	60	60	58	55	51	49	47	42
			4dr Sdn LT AT	59	59	57	55	51	49	47	42
			4dr Sdn LTZ MT	58	58	56	54	50	48	46	42
			4dr Sdn LTZ AT	58	58	56	54	50	48	46	41
			5dr HB LS MT	61	61	59	56	52	50	48	44
			5dr HB LS AT	60	60	58	56	52	50	48	43
			5dr HB LT MT	61	61	59	56	52	50	48	44
			5dr HB LT AT	60	60	58	56	52	50	47	42
			5dr HB LTZ MT	59	59	57	55	51	49	47	42
			5dr HB LTZ AT	58	58	56	54	50	48	46	41
			5dr HB RS MT	59	59	57	55	51	49	47	42
			5dr HB RS AT	59	59	57	54	50	48	46	42
		SPARK	5dr HB LS MT	62	62	59	56	51	49	46	41
			5dr HB LS AT	62	62	59	56	50	48	46	41
			5dr HB 1LT MT	61	61	58	55	50	48	45	40
			5dr HB 1LT AT	61	61	58	55	50	48	46	41
			5dr HB 2LT MT	59	59	56	53	48	46	44	39
			5dr HB 2LT AT	59	59	56	53	48	46	44	39
		SPARK EV	5dr HB 1LT					57	56	55	53
			5dr HB 2LT					56	55	54	52
		VOLT	5dr HB with NAV					55	53	52	48
			5dr HB without NAV					56	54	53	49
		SS	4dr Sdn	66	66	64	61	56	55	53	50
	CHEVROLET TRUCKS	EQUINOX 2WD	4dr Wgn LS	57	57	55	52	48	46	44	39
			4dr Wgn 1LT	55	55	53	50	46	44	42	38
			4dr Wgn 2LT	56	56	54	51	47	45	43	39
			4dr Wgn LTZ	55	55	53	51	47	45	43	39
		EQUINOX AWD	4dr Wgn LS	57	57	55	52	48	46	44	39
			4dr Wgn 1LT	55	55	53	50	46	44	42	38
			4dr Wgn 2LT	55	55	53	50	46	44	42	38
			4dr Wgn LTZ	55	55	53	50	46	44	42	38

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	EXPRESS CARGO VAN									
			3dr Van 1500	47	47	45	43	39	37	36	32
			3dr Van 2500 135wb	46	46	44	42	38	37	35	32
			3dr Van 2500 155wb	44	44	42	40	37	36	34	31
			3dr Van 3500 135wb	43	43	41	39	36	35	33	30
			3dr Van 3500 155wb	43	43	41	39	36	35	33	30
		EXPRESS CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500	48	48	46	44	40	38	37	33
		EXPRESS PASSENGER	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	43	43	41	39	35	34	32	29
			3dr Van 1500 LT	43	43	41	39	36	35	33	30
			3dr Van 2500 LS	41	41	39	37	33	32	30	27
			3dr Van 2500 LT	41	41	39	37	33	32	31	28
			3dr Van 3500 135wb 1LS	41	41	39	37	33	32	30	27
			3dr Van 3500 135wb LT	41	41	39	37	33	32	31	28
			3dr Van 3500 155wb 1LS	41	41	39	37	33	32	31	28
			3dr Van 3500 155wb LT	41	41	39	37	34	33	31	28
			3dr Van 3500 135wb 2LS	36	36	35	33	30	29	27	24
			3dr Van 3500 135wb 2LT	37	37	35	33	30	29	27	24
			3dr Van 3500 155wb 2LS	36	36	35	33	30	29	27	24
			3dr Van 3500 155wb 2LT	36	36	35	33	30	29	27	24
		EXPRESS PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	44	44	42	40	37	35	34	30
			3dr Van 1500 LT	44	44	42	40	36	35	33	30
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Reg Cab Work Truck w/1WT	49	49	48	47	46	44	43	39
			Reg Cab Work Truck w/2WT	47	47	46	45	44	43	41	38
			Reg Cab LT w/1LT	45	45	44	43	42	41	39	36
			Reg Cab LT w/2LT	46	46	45	44	43	41	40	36
			Double Cab Work Truck w/1WT	51	51	50	49	47	46	44	41
			Double Cab Work Truck w/2WT	49	49	48	47	45	44	42	39
			Double Cab LT w/1LT	49	49	48	47	46	44	43	39
			Double Cab LT w/2LT	51	51	50	49	47	45	44	40
			Double Cab LTZ w/1LZ	52	52	51	50	48	47	45	42
			Double Cab LTZ w/2LZ	53	53	52	51	49	47	46	42
			Crew Cab Work Truck w/1WT	50	50	49	48	46	45	43	40
			Crew Cab Work Truck w/2WT	48	48	47	46	44	43	41	38
			Crew Cab LT w/1LT	50	50	49	48	46	44	43	39
			Crew Cab LT w/2LT	51	51	50	49	47	45	44	40
			Crew Cab LTZ w/1LZ	53	53	52	51	49	48	46	43
			Crew Cab LTZ w/2LZ	56	56	55	54	52	50	48	44
		SILVERADO 1500 4WD	Crew Cab High Country	56	56	55	53	50	48	47	43
			Reg Cab Work Truck w/1WT	53	53	52	51	49	47	46	42
			Reg Cab Work Truck w/2WT	51	51	50	49	48	46	45	41
			Reg Cab LT w/1LT	49	49	48	47	46	44	43	39
			Reg Cab LT w/2LT	49	49	48	47	46	44	43	39
			Double Cab Work Truck w/1WT	54	54	53	52	50	48	47	43
			Double Cab Work Truck w/2WT	52	52	51	50	49	47	46	42
			Double Cab LT w/1LT	53	53	52	51	49	47	46	42
			Double Cab LT w/2LT	54	54	53	52	50	48	47	43
			Double Cab LTZ w/1LZ	56	56	55	53	51	49	48	44
			Double Cab LTZ w/2LZ	56	56	55	54	52	50	49	45
			Crew Cab Work Truck w/1WT	53	53	52	51	49	47	46	42
			Crew Cab Work Truck w/2WT	51	51	50	49	47	45	44	40
			Crew Cab LT w/1LT	53	53	52	50	48	46	45	41
			Crew Cab LT w/2LT	55	55	54	53	51	49	48	44
			Crew Cab LTZ w/1LZ	56	56	55	54	52	50	49	45
			Crew Cab LTZ w/2LZ	59	59	58	56	54	52	50	46
			Crew Cab High Country	58	58	57	55	52	50	49	45

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	SILVERADO 2500HD 2WD	Reg Cab Work Truck	43	43	42	40	38	37	35	32
			Reg Cab LT	42	42	41	39	37	36	34	31
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab LT	55	55	53	51	47	45	44	40
		SILVERADO 2500HD 4WD	Crew Cab LTZ	52	52	50	48	45	43	42	38
			Reg Cab Work Truck	57	57	56	54	51	49	47	43
			Reg Cab LT	55	55	54	52	49	47	46	42
			Crew Cab Work Truck	68	68	67	65	62	60	58	53
			Crew Cab LT	63	63	61	59	56	54	52	48
		SILVERADO 3500HD 2WD	Crew Cab LTZ	59	59	57	55	52	50	49	45
			Reg Cab Work Truck	58	58	57	55	53	51	49	45
			Reg Cab LT	55	55	54	52	50	48	47	43
			Crew Cab Work Truck	68	68	67	65	62	60	58	53
			Crew Cab LT	61	61	59	57	54	52	50	46
		SILVERADO 3500HD 4WD	Crew Cab LTZ	60	60	58	56	53	51	50	46
			Reg Cab Work Truck	65	65	64	62	59	57	55	51
			Reg Cab LT	62	62	61	59	56	54	52	48
			Crew Cab Work Truck	73	73	71	69	66	64	62	57
			Crew Cab LT	65	65	63	61	58	56	54	50
		SUBURBAN 2WD	Crew Cab LTZ	64	64	62	60	57	55	53	49
			4dr Wgn LS	52	52	51	49	46	44	43	39
			4dr Wgn LT	49	49	48	46	44	42	41	37
			4dr Wgn LTZ	49	49	48	46	44	42	41	37
		SUBURBAN 4WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn LS	51	51	50	48	46	44	43	39
			4dr Wgn LT	50	50	49	47	45	43	42	38
			4dr Wgn LTZ	48	48	47	45	43	42	40	37
		TAHOE 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn LS	54	54	53	51	49	47	45	41
			4dr Wgn LT	52	52	51	49	47	45	44	40
			4dr Wgn LTZ	51	51	50	48	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET TRUCKS	TAHOE 4WD	4dr Wgn LS	52	52	51	49	47	45	44	40
			4dr Wgn LT	51	51	50	48	46	44	43	39
			4dr Wgn LTZ	51	51	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD	4dr Wgn LS	58	58	56	53	49	48	46	43
			4dr Wgn 1LT	54	54	53	51	48	46	44	40
			4dr Wgn 2LT	52	52	50	48	45	43	42	38
			4dr Wgn LTZ	54	54	52	50	47	45	44	40
		TRAVERSE AWD	4dr Wgn LS	57	57	55	53	49	48	46	43
			4dr Wgn 1LT	55	55	53	51	48	46	45	41
			4dr Wgn 2LT	52	52	50	48	45	43	42	38
			4dr Wgn LTZ	53	53	51	49	46	44	43	39
	GMC TRUCKS	ACADIA 2WD	4dr Wgn SLE1	60	60	58	55	51	49	47	43
			4dr Wgn SLE2	59	59	57	54	50	48	46	42
			4dr Wgn SLT1	58	58	56	54	50	48	46	41
			4dr Wgn SLT2	56	56	54	52	48	46	44	40
		ACADIA AWD	4dr Wgn Denali	55	55	53	51	47	45	43	39
			4dr Wgn SLE1	61	61	59	56	52	50	48	44
			4dr Wgn SLE2	60	60	58	55	51	49	47	43
			4dr Wgn SLT1	59	59	57	54	50	48	46	42
			4dr Wgn SLT2	57	57	55	52	48	46	44	40
		SAVANA CARGO VAN	4dr Wgn Denali	56	56	54	52	48	46	44	40
			3dr Van 1500	48	48	46	44	41	39	38	34
			3dr Van 2500 135wb	46	46	44	42	39	38	36	33
			3dr Van 2500 155wb	45	45	43	41	38	37	35	32
			3dr Van 3500 135wb	44	44	42	40	37	36	35	32
			3dr Van 3500 155wb	44	44	42	40	37	36	34	31
		SAVANA CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500	48	48	46	44	41	39	38	34
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	GMC TRUCKS	SAVANA PASSENGER	3dr Van 1500 LS	43	43	42	40	37	36	35	32
			3dr Van 1500 LT	44	44	42	40	37	36	35	32
			3dr Van 2500 LS	41	41	40	38	35	34	33	30
			3dr Van 2500 LT	41	41	40	38	35	34	33	30
			3dr Van 3500 135wb 1LS	41	41	40	38	35	34	32	29
			3dr Van 3500 135wb 1LT	41	41	40	38	35	34	33	30
			3dr Van 3500 155wb 1LS	41	41	40	38	35	34	33	30
			3dr Van 3500 155wb 1LT	42	42	40	38	35	34	33	30
			3dr Van 3500 135wb 2LS	36	36	35	33	31	30	29	26
			3dr Van 3500 135wb 2LT	37	37	36	34	31	30	29	26
			3dr Van 3500 155wb 2LS	37	37	36	34	32	31	29	26
			3dr Van 3500 155wb 2LT	37	37	36	34	31	30	29	26
		SAVANA PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	44	44	43	41	38	37	35	32
			3dr Van 1500 LT	44	44	43	41	38	37	35	32
		SIERRA 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab	52	52	51	50	49	47	45	41
			Reg Cab SLE	49	49	48	47	46	44	43	39
			Double Cab	49	49	48	47	46	44	43	39
			Double Cab SLE	49	49	48	47	45	44	42	39
			Double Cab SLT	49	49	48	47	45	43	42	38
			Crew Cab	52	52	51	50	48	46	45	41
			Crew Cab SLE	53	53	52	51	49	47	46	42
			Crew Cab SLT	53	53	52	51	49	47	46	42
		SIERRA 1500 4WD	Reg Cab	55	55	54	53	51	49	48	44
			Reg Cab SLE	53	53	52	51	49	47	45	41
			Double Cab	53	53	52	51	49	47	45	41
			Double Cab SLE	52	52	51	49	47	46	44	41
			Double Cab SLT	52	52	51	50	48	46	45	41
			Crew Cab	57	57	56	54	52	50	48	44
			Crew Cab SLE	56	56	55	53	51	49	48	44
			Crew Cab SLT	55	55	54	53	51	49	48	44
		SIERRA 1500 DENALI 2WD	Crew Cab	54	54	53	51	49	47	46	42
			Crew Cab	57	57	56	54	52	50	48	44
		SIERRA 1500 DENALI 4WD	Crew Cab	54	54	53	51	49	47	46	42
			Crew Cab	57	57	56	54	52	50	48	44

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	GMC TRUCKS	SIERRA 2500HD 2WD	Reg Cab Work Truck	41	41	40	38	36	35	34	31
			Reg Cab SLE	40	40	39	37	35	34	33	30
			Crew Cab Work Truck	51	51	49	47	44	42	41	37
			Crew Cab SLE	48	48	46	44	40	39	37	34
			Crew Cab SLT	47	47	46	44	41	40	38	35
		SIERRA 2500HD 4WD	Reg Cab Work Truck	57	57	56	54	51	49	48	44
			Reg Cab SLE	54	54	53	51	49	47	46	42
			Crew Cab Work Truck	64	64	62	60	57	55	53	48
			Crew Cab SLE	59	59	57	55	52	50	48	44
			Crew Cab SLT	56	56	55	53	50	48	46	42
		SIERRA 2500HD DENALI 2WD	Crew Cab	54	54	52	50	47	45	44	40
		SIERRA 2500HD DENALI 4WD	Crew Cab	63	63	61	59	55	53	51	47
		SIERRA 3500HD 2WD	Reg Cab Work Truck	61	61	60	58	56	54	52	48
			Reg Cab SLE	57	57	56	54	52	50	48	44
			Crew Cab Work Truck	67	67	66	64	61	59	57	52
			Crew Cab SLE	61	61	59	57	54	52	50	46
			Crew Cab SLT	60	60	58	56	53	51	50	46
		SIERRA 3500HD 4WD	Reg Cab Work Truck	65	65	64	62	59	57	55	51
			Reg Cab SLE	64	64	63	61	58	56	54	50
			Crew Cab Work Truck	70	70	69	67	64	62	59	54
			Crew Cab SLE	66	66	65	63	60	58	56	51
			Crew Cab SLT	63	63	61	59	56	54	52	48
		SIERRA 3500HD DENALI 2WD	Crew Cab	70	70	68	65	61	59	57	53
		SIERRA 3500HD DENALI 4WD	Crew Cab	70	70	68	66	63	61	59	54
		TERRAIN 2WD	4dr Wgn SLE1	62	62	60	57	52	50	48	43
			4dr Wgn SLE2	61	61	59	56	51	49	47	43
			4dr Wgn SLT1	60	60	58	55	50	48	46	42
			4dr Wgn SLT2	60	60	58	55	51	49	47	42
			4dr Wgn Denali	58	58	56	53	48	46	44	40



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	GMC TRUCKS	TERRAIN AWD	4dr Wgn SLE1	62	62	60	57	52	50	48	43
			4dr Wgn SLE2	62	62	60	57	52	50	48	43
			4dr Wgn SLT1	60	60	58	55	51	49	47	42
			4dr Wgn SLT2	61	61	59	56	51	49	47	42
		YUKON 2WD	4dr Wgn Denali	58	58	56	53	48	46	44	40
			4dr Wgn SLE	56	56	55	53	51	49	47	42
			4dr Wgn SLT	51	51	50	48	46	44	43	39
			4dr Wgn Denali	57	57	56	54	51	49	47	43
		YUKON 4WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn SLE	56	56	55	53	50	48	46	42
			4dr Wgn SLT	53	53	52	50	48	46	44	40
			4dr Wgn Denali	57	57	56	54	51	49	48	44
		YUKON XL 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn SLE	52	52	51	49	47	45	44	40
			4dr Wgn SLT	49	49	48	47	45	43	42	38
			4dr Wgn Denali	54	54	53	51	49	47	45	41
		YUKON XL 4WD	deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn SLE	53	53	52	50	48	46	45	41
			4dr Wgn SLT	52	52	51	49	47	45	43	39
			4dr Wgn Denali	55	55	54	52	50	48	46	42
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	BUICK										
		ENCLAVE 2WD									
			4dr Wgn Convenience	56	56	54	52	48	46	44	40
			4dr Wgn Leather	53	53	51	49	45	43	42	38
			4dr Wgn Premium	50	50	48	46	43	41	40	36
		ENCLAVE AWD									
			4dr Wgn Convenience	56	56	54	52	48	46	44	40
			4dr Wgn Leather	54	54	52	50	46	44	43	39
			4dr Wgn Premium	51	51	49	47	44	42	41	37
		ENCORE 2WD									
			4dr Wgn	56	56	53	50	45	43	41	37
			4dr Wgn Convenience	56	56	53	50	45	43	41	36
			4dr Wgn Leather	54	54	52	49	44	42	40	36
			4dr Wgn Premium	54	54	51	48	43	41	39	35
		ENCORE AWD									
			4dr Wgn	57	57	54	51	46	44	42	37
			4dr Wgn Convenience	57	57	54	51	46	44	42	37
			4dr Wgn Leather	55	55	53	50	45	43	41	37
			4dr Wgn Premium	55	55	52	49	44	42	40	36
		LACROSSE									
			4dr Sdn	47	47	46	44	41	40	38	35
			4dr Sdn Leather	48	48	47	45	42	41	39	36
			4dr Sdn Leather AWD	48	48	47	45	42	41	39	36
			4dr Sdn Premium 1	45	45	44	42	39	38	37	34
			4dr Sdn Premium 1 AWD	46	46	45	43	40	39	38	35
			4dr Sdn Premium 2	46	46	45	43	40	39	37	34
			4dr Sdn Touring	45	45	44	42	40	39	37	34
		REGAL									
			4dr Sdn Base	49	49	48	46	43	42	40	37
			4dr Sdn Premium 1	47	47	46	44	42	41	39	36
			4dr Sdn Premium 2	47	47	46	44	42	41	39	36
			4dr Sdn Turbo Premium 1	49	49	48	46	44	42	41	37
			4dr Sdn Turbo Premium 2	49	49	48	46	43	42	40	37
			4dr Sdn Turbo Premium 3	48	48	47	45	43	42	40	37
			4dr Sdn GS	49	49	48	46	44	43	41	38
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		VERANO									
			4dr Sdn	55	55	53	51	47	45	42	37
			4dr Sdn Convenience	54	54	52	50	46	44	42	37
			4dr Sdn Leather	54	54	52	50	47	45	43	38
			4dr Sdn Turbo	54	54	52	50	47	45	42	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC										
		ATS									
			4dr Sdn 2.5L	53	53	51	49	46	44	42	38
			4dr Sdn 2.5L Luxury	51	51	50	48	46	44	42	37
			4dr Sdn 2.0L	53	53	52	50	47	45	43	38
			4dr Sdn 2.0L AWD	53	53	52	50	47	45	43	38
			4dr Sdn 2.0L Luxury	51	51	50	48	45	43	41	37
			4dr Sdn 2.0L Luxury AWD	51	51	50	48	45	43	41	37
			4dr Sdn 2.0L Performance	48	48	47	45	43	41	39	35
			4dr Sdn 2.0L Performance AWD	48	48	47	45	43	41	39	35
			4dr Sdn 2.0L Premium	49	49	48	46	43	41	39	35
			4dr Sdn 2.0L Premium AWD	50	50	49	47	44	42	40	36
			4dr Sdn 3.6L Luxury	51	51	50	48	45	43	41	37
			4dr Sdn 3.6L Luxury AWD	51	51	50	48	45	43	41	37
			4dr Sdn 3.6L Performance	48	48	47	45	43	41	39	35
			4dr Sdn 3.6L Performance AWD	49	49	48	46	43	41	40	36
			4dr Sdn 3.6L Premium	49	49	48	46	43	41	39	35
			4dr Sdn 3.6L Premium AWD	50	50	49	47	44	42	40	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS COUPE									
			2dr Cpe	56	56	54	51	46	44	42	37
			2dr Cpe Performance	52	52	50	47	43	41	39	35
			2dr Cpe Premium	50	50	48	45	41	39	38	34
			2dr Cpe AWD	56	56	54	51	46	44	42	37
			2dr Cpe Performance AWD	52	52	50	47	43	41	39	35
			2dr Cpe Premium AWD	51	51	49	46	42	40	38	34
			2dr Cpe V	55	55	53	50	45	43	41	37
		CTS SEDAN									
			4dr Sdn 3.0L Luxury	51	51	49	46	41	39	37	33
			4dr Sdn 3.6L Performance	50	50	48	45	40	38	36	32
			4dr Sdn 3.6L Premium	48	48	46	43	39	37	35	31
			4dr Sdn 3.0L Luxury AWD	52	52	50	47	43	41	39	35
			4dr Sdn 3.6L Performance AWD	51	51	49	46	42	40	38	34
			4dr Sdn 3.6L Premium AWD	51	51	49	46	42	40	38	34
			4dr Sdn V	54	54	52	49	44	42	40	36

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	CTS WAGON	4dr Wgn 3.0L	47	47	45	42	38	36	34	30
			4dr Wgn 3.0L Luxury	47	47	45	42	37	35	34	30
			4dr Wgn 3.6L Performance	49	49	47	44	40	38	36	32
			4dr Wgn 3.6L Premium	49	49	47	44	40	38	36	32
			4dr Wgn 3.0L AWD	51	51	49	46	42	40	38	34
			4dr Wgn 3.0L Luxury AWD	48	48	46	43	38	36	35	31
			4dr Wgn 3.6L Performance AWD	50	50	48	45	41	39	38	34
			4dr Wgn 3.6L Premium AWD	49	49	47	45	41	39	37	33
		ESCALADE 2WD	4dr Wgn V	54	54	52	49	44	42	40	36
			4dr Wgn Base	54	54	52	50	47	45	44	40
			4dr Wgn Luxury	52	52	50	48	45	43	42	38
			4dr Wgn Premium	52	52	50	48	45	43	42	38
			4dr Wgn Platinum Edition	53	53	51	49	45	43	42	38
			4dr Wgn ESV Base	55	55	53	51	48	46	44	40
			4dr Wgn ESV Luxury	53	53	51	49	46	44	42	38
			4dr Wgn ESV Premium	52	52	50	48	45	43	42	38
		ESCALADE AWD	4dr Wgn ESV Platinum Edition	53	53	51	49	46	44	43	39
			4dr Wgn Base	55	55	53	51	47	45	44	40
			4dr Wgn Luxury	53	53	51	49	46	44	43	39
			4dr Wgn Premium	52	52	50	48	45	43	42	38
			4dr Wgn Platinum Edition	53	53	51	49	46	44	42	38
			4dr Wgn ESV Base	55	55	53	51	48	46	44	40
			4dr Wgn ESV Luxury	53	53	51	49	46	44	43	39
			4dr Wgn ESV Premium	52	52	50	48	45	43	42	38
		ESCALADE HYBRID 2WD	4dr Wgn ESV Platinum Edition	54	54	52	50	46	44	43	39
			4dr Wgn EXT Base	57	57	55	53	50	48	46	42
			4dr Wgn EXT Luxury	56	56	54	52	49	47	45	41
			4dr Wgn EXT Premium	55	55	53	51	47	45	44	40
		ESCALADE HYBRID 4WD	4dr Wgn	54	54	52	50	47	45	44	40
			4dr Wgn Platinum	56	56	54	52	48	46	45	41
			4dr Wgn	55	55	53	51	48	46	44	40
			4dr Wgn Platinum	56	56	54	52	48	46	45	41

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
2013	CADILLAC	SRX 2WD	4dr Wgn Base	57	57	55	52	48	46	44	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Wgn Luxury	56	56	54	51	47	45	43	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Wgn Performance	54	54	52	50	46	44	42	37																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Wgn Premium	52	52	50	48	44	42	40	36																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
		SRX AWD	4dr Wgn Luxury	54	54	52	50	46	44	42	37																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Wgn Performance	53	53	51	49	45	43	41	37																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Wgn Premium	51	51	49	47	43	41	39	35																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			XTS	4dr Sdn	54	54	52	49	45	43	41	36																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		4dr Sdn Luxury		50	50	48	46	42	40	38	34																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
		4dr Sdn Premium		49	49	47	45	41	39	37	33																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
		4dr Sdn Platinum		48	48	46	44	40	38	36	32																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Sdn Luxury AWD	51	51	49	47	43	41	39	35																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Sdn Premium AWD	49	49	47	45	41	39	37	33																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			4dr Sdn Platinum AWD	49	49	47	44	40	38	36	32																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
			CHEVROLET	CAMARO	2dr Cpe 1LS	66	66	64	61	56	54	52	48																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						
		2dr Cpe 2LS			65	65	63	60	56	54	52	48																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Cpe 1LT			59	59	57	54	50	48	47	43																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Conv 1LT			56	56	54	51	47	45	44	40																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Cpe 2LT			59	59	57	54	50	48	46	42																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Conv 2LT			54	54	52	50	46	44	43	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Cpe 1SS			62	62	60	57	53	51	49	45																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Conv 1SS			57	57	55	53	49	47	45	41																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Cpe 2SS			60	60	58	55	51	49	47	43																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Conv 2SS			56	56	54	52	48	46	45	41																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Cpe ZL1			61	61	58	55	49	47	45	40																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		2dr Conv ZL1			56	56	54	52	48	46	45	41																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
		CORVETTE		2dr Cpe	50	50	49	47	45	44	42	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
				2dr Cpe Z16 Grand Sport	47	47	46	44	41	40	39	36																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
				2dr Cpe Z06	48	48	47	45	43	42	40	37																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
				2dr Cpe ZR1	48	48	47	45	43	42	40	37																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
				2dr Conv	51	51	50	48	45	44	42	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
				2dr Conv Z16 Grand Sport	50	50	49	47	44	43	42	39																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	CRUZE	4dr Sdn LS MT	55	55	53	50	46	44	42	38
			4dr Sdn LS AT	55	55	53	50	46	44	42	38
			4dr Sdn 1FL	56	56	54	51	47	45	43	39
			4dr Sdn 1LT MT	54	54	52	49	45	43	42	38
			4dr Sdn 1LT AT	54	54	52	49	45	43	42	38
			4dr Sdn 2LT MT	52	52	50	47	43	42	40	37
			4dr Sdn 2LT AT	52	52	50	47	43	41	40	36
			4dr Sdn LTZ AT	51	51	49	46	42	41	39	36
			4dr Sdn ECO MT	54	54	52	49	45	43	41	37
			4dr Sdn ECO AT	54	54	52	49	45	43	41	37
		IMPALA	4dr Sdn LS	40	40	39	37	35	34	32	29
			4dr Sdn LT	39	39	38	36	34	33	31	28
		MALIBU	4dr Sdn LTZ	41	41	40	38	36	35	33	30
			4dr Sdn 1FL	48	48	47	45	43	42	40	37
		SONIC	4dr Sdn LS	48	48	47	45	43	42	40	37
			4dr Sdn 1LT	47	47	46	44	41	40	39	36
			4dr Sdn 2LT	45	45	44	42	40	39	37	34
			4dr Sdn 3LT	47	47	46	44	42	41	39	36
			4dr Sdn 1LZ	44	44	43	41	39	38	36	33
			4dr Sdn 2LZ	46	46	45	43	41	40	38	35
			4dr Sdn 1LT Eco	46	46	45	43	40	39	37	34
			4dr Sdn 2LT Eco	46	46	45	43	40	39	37	34
			4dr Sdn 1LS	54	54	53	51	49	47	45	40
			4dr Sdn 2LS	54	54	53	51	48	46	44	40
			4dr Sdn 1LT	53	53	52	50	48	46	44	39
			4dr Sdn 2LT	53	53	52	50	47	45	43	39
			4dr Sdn 1LTZ	52	52	51	49	47	45	43	39
			4dr Sdn 2LTZ	52	52	51	49	46	44	42	38
		SONIC	5dr HB 1LS	55	55	54	52	49	47	45	41
			5dr HB 2LS	55	55	54	52	49	47	45	40
			5dr HB 1LT	54	54	53	51	48	46	44	40
			5dr HB 2LT	53	53	52	50	48	46	44	39
			5dr HB 1LTZ	51	51	50	48	46	44	42	37
			5dr HB 2LTZ	51	51	50	48	46	44	42	37
			5dr HB 1RS	53	53	52	50	47	45	43	39
			5dr HB 2RS	53	53	52	50	47	45	43	39

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	SPARK	5dr HB LS MT	56	56	54	51	47	45	43	38
			5dr HB LS AT	57	57	55	52	48	46	43	38
			5dr HB 1LT MT	55	55	53	50	46	44	42	37
			5dr HB 1LT AT	56	56	54	51	47	45	43	38
			5dr HB 2LT MT	53	53	51	49	45	43	41	36
			5dr HB 2LT AT	54	54	52	49	45	43	41	37
		VOLT	5dr HB with NAV					48	47	45	42
			5dr HB without NAV					49	48	46	43
		CHEVROLET TRUCKS	AVALANCHE 2WD								
			Crew Cab LS	53	53	52	50	47	46	44	41
			Crew Cab LT	56	56	54	52	49	47	46	42
			Crew Cab LTZ	52	52	51	49	46	44	43	39
			AVALANCHE 4WD								
			Crew Cab LS	56	56	54	52	49	47	46	42
			Crew Cab LT	56	56	54	52	49	47	46	42
			Crew Cab LTZ	53	53	51	49	46	45	43	40
		EQUINOX 2WD	4dr Wgn LS	55	55	53	50	45	43	41	37
			4dr Wgn 1LT	53	53	51	48	44	42	40	36
			4dr Wgn 2LT	52	52	50	47	43	41	40	36
			4dr Wgn LTZ	54	54	52	49	45	43	42	38
		EQUINOX AWD	4dr Wgn LS	55	55	53	50	45	43	42	38
			4dr Wgn 1LT	53	53	51	48	44	42	40	36
			4dr Wgn 2LT	53	53	51	48	44	42	40	36
			4dr Wgn LTZ	54	54	52	49	45	43	41	37
		EXPRESS CARGO VAN	3dr Van 1500	41	41	39	37	34	33	32	29
			3dr Van 2500 135wb	41	41	39	37	33	32	31	28
			3dr Van 2500 155wb	40	40	38	36	32	31	30	27
			3dr Van 3500 135wb	38	38	37	35	32	31	29	26
			3dr Van 3500 155wb	39	39	37	35	32	31	30	27
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD	3dr Van 1500	43	43	41	39	36	35	33	30
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	EXPRESS PASSENGER	3dr Van 1500 LS	38	38	37	35	32	31	29	26
			3dr Van 1500 LT	39	39	37	35	32	31	30	27
			3dr Van 2500 LS	36	36	35	33	31	30	28	25
			3dr Van 2500 LT	37	37	36	34	31	30	28	25
			3dr Van 3500 135wb 1LS	37	37	36	34	31	30	28	25
			3dr Van 3500 135wb LT	36	36	35	33	31	30	28	25
			3dr Van 3500 155wb 1LS	37	37	36	34	32	31	29	26
			3dr Van 3500 155wb LT	37	37	36	34	31	30	28	25
			3dr Van 3500 135wb 2LS	32	32	31	29	27	26	25	23
			3dr Van 3500 135wb 2LT	32	32	31	29	27	26	25	23
			3dr Van 3500 155wb 2LS	33	33	32	30	28	27	26	23
			3dr Van 3500 155wb 2LT	32	32	31	29	27	26	25	23
		EXPRESS PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	40	40	38	36	33	32	31	28
			3dr Van 1500 LT	40	40	38	36	33	32	31	28
		SILVERADO 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	41	41	40	39	38	37	36	33
			Reg Cab LT	41	41	40	39	38	37	36	33
			Ext Cab Work Truck	45	45	44	43	41	40	38	35
			Ext Cab LS	44	44	43	41	39	38	37	34
			Ext Cab LT	47	47	46	45	43	42	40	37
			Ext Cab LTZ	48	48	47	46	44	43	41	38
			Crew Cab Work Truck	47	47	46	45	43	42	40	37
			Crew Cab LS	48	48	47	45	43	42	40	37
			Crew Cab LT	51	51	50	48	46	45	43	40
			Crew Cab LTZ	49	49	48	47	45	44	42	39
		SILVERADO 1500 4WD	Reg Cab Work Truck	47	47	46	45	43	42	40	37
			Reg Cab LT	45	45	44	43	41	40	38	35
			Ext Cab Work Truck	46	46	45	43	41	40	39	36
			Ext Cab LS	46	46	45	44	42	41	39	36
			Ext Cab LT	50	50	49	47	45	44	42	39
			Ext Cab LTZ	47	47	46	44	42	41	39	36
			Crew Cab Work Truck	49	49	48	46	44	43	41	38
			Crew Cab LS	51	51	50	48	45	44	42	39
			Crew Cab LT	52	52	51	49	47	45	44	40
			Crew Cab LTZ	53	53	52	50	48	47	45	42



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	49	49	48	46	43	42	40	37
		SILVERADO 1500 HYBRID 4WD	Crew Cab 2HY	47	47	46	44	42	41	39	36
		SILVERADO 2500HD 2WD	Crew Cab 1HY	51	51	50	48	45	44	42	39
			Crew Cab 2HY	50	50	49	47	44	43	41	38
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	41	41	40	39	37	36	34	31
			Reg Cab LT	40	40	39	38	36	35	33	30
			Ext Cab Work Truck	48	48	47	45	43	42	40	37
			Ext Cab LT	47	47	46	45	43	42	40	37
			Ext Cab LTZ	48	48	47	45	43	42	40	37
			Crew Cab Work Truck	56	56	55	53	50	48	47	43
			Crew Cab LT	51	51	50	48	45	44	42	39
			Crew Cab LTZ	48	48	47	45	43	42	40	37
			Reg Cab Work Truck	56	56	55	53	50	48	46	42
			Reg Cab LT	54	54	53	51	48	46	44	40
			Ext Cab Work Truck	52	52	51	49	47	45	44	40
			Ext Cab LT	49	49	48	46	44	43	41	38
			Ext Cab LTZ	51	51	50	48	46	44	43	39
		SILVERADO 3500HD 2WD	Crew Cab Work Truck	66	66	65	63	60	58	56	52
			Crew Cab LT	61	61	59	57	54	52	50	46
			Crew Cab LTZ	56	56	55	53	50	48	47	43
			Reg Cab Work Truck	59	59	58	56	54	52	50	46
			Reg Cab LT	54	54	53	51	49	47	46	42
			Ext Cab Work Truck	50	50	49	47	45	43	42	38
			Ext Cab LT	49	49	48	46	44	43	41	38
			Ext Cab LTZ	50	50	49	47	45	43	42	38
			Crew Cab Work Truck	66	66	65	63	60	58	56	51
			Crew Cab LT	58	58	57	55	52	50	49	45
			Crew Cab LTZ	58	58	56	54	51	49	48	44

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Reg Cab Work Truck	64	64	63	61	58	56	54	49
			Reg Cab LT	60	60	59	57	54	52	50	46
			Ext Cab Work Truck	55	55	54	52	49	47	46	42
			Ext Cab LT	53	53	52	50	47	46	44	41
			Ext Cab LTZ	52	52	51	49	46	45	43	40
			Crew Cab Work Truck	71	71	70	68	65	63	60	55
			Crew Cab LT	63	63	61	59	56	54	52	48
			Crew Cab LTZ	61	61	60	58	55	53	51	47
		SUBURBAN 2WD	4dr Wgn 1500 LS	50	50	49	47	44	42	41	37
			4dr Wgn 1500 LT	48	48	47	45	42	41	39	36
			4dr Wgn 1500 LTZ	47	47	46	44	42	40	39	35
			4dr Wgn 2500 LS	50	50	49	47	44	42	41	37
			4dr Wgn 2500 LT	47	47	46	44	42	40	39	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD	4dr Wgn 1500 LS	49	49	48	46	43	42	40	37
			4dr Wgn 1500 LT	48	48	47	45	43	41	40	36
			4dr Wgn 1500 LTZ	46	46	45	43	41	40	38	35
			4dr Wgn 2500 LS	49	49	48	46	43	42	40	37
			4dr Wgn 2500 LT	48	48	47	45	42	40	39	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD	4dr Wgn 1500 LS	53	53	52	50	47	45	44	40
			4dr Wgn 1500 LT	51	51	50	48	45	43	42	38
			4dr Wgn 1500 LTZ	50	50	49	47	44	42	41	37
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD	4dr Wgn 1500 LS	50	50	49	47	45	43	42	38
			4dr Wgn 1500 LT	50	50	49	47	44	42	41	37
			4dr Wgn 1500 LTZ	49	49	48	46	43	41	40	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD	4dr Wgn	47	47	46	44	41	39	38	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD	4dr Wgn	47	47	46	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	TRAVERSE 2WD	4dr Wgn LS	56	56	54	52	49	48	46	43
			4dr Wgn 1LT	52	52	50	48	45	44	43	40
			4dr Wgn 2LT	50	50	49	47	44	43	42	39
			4dr Wgn LTZ	50	50	49	47	44	43	41	38
		TRAVERSE AWD	4dr Wgn LS	56	56	54	52	49	48	46	43
			4dr Wgn 1LT	52	52	50	48	45	44	43	40
			4dr Wgn 2LT	50	50	49	47	44	43	42	39
			4dr Wgn LTZ	50	50	49	47	44	43	41	38
	GMC TRUCKS	ACADIA 2WD	4dr Wgn SLE1	59	59	57	54	50	48	46	41
			4dr Wgn SLE2	57	57	55	52	48	46	44	40
			4dr Wgn SLT1	55	55	53	50	46	44	43	39
			4dr Wgn SLT2	52	52	50	48	44	42	41	37
		ACADIA 4WD	4dr Wgn Denali	53	53	51	49	45	43	41	37
			4dr Wgn SLE1	59	59	57	54	50	48	46	42
			4dr Wgn SLE2	57	57	55	53	49	47	45	40
			4dr Wgn SLT1	56	56	54	52	48	46	44	39
			4dr Wgn SLT2	54	54	52	49	45	43	42	38
		SAVANA CARGO VAN	4dr Wgn Denali	54	54	52	49	45	43	42	38
			3dr Van 1500	41	41	39	37	34	33	32	30
			3dr Van 2500 135wb	41	41	39	37	34	33	32	30
			3dr Van 2500 155wb	40	40	38	36	33	32	31	28
			3dr Van 3500 135wb	38	38	37	35	32	31	30	27
			3dr Van 3500 155wb	39	39	37	35	32	31	30	28
		SAVANA CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500	42	42	41	39	37	36	34	31
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SAVANA PASSENGER	3dr Van 1500 LS	38	38	37	35	32	31	30	27
			3dr Van 1500 LT	39	39	38	36	33	32	31	28
			3dr Van 2500 LS	36	36	35	33	31	30	29	26
			3dr Van 2500 LT	37	37	36	34	32	31	30	27
			3dr Van 3500 135wb 1LS	37	37	36	34	32	31	30	27
			3dr Van 3500 135wb 1LT	36	36	35	34	32	31	30	27
			3dr Van 3500 135wb 2LS	32	32	31	30	28	27	26	23
			3dr Van 3500 135wb 2LT	31	31	30	28	26	25	25	23
			3dr Van 3500 155wb 1LS	36	36	35	33	31	30	29	26
			3dr Van 3500 155wb 1LT	39	39	37	35	32	31	30	28
			3dr Van 3500 155wb 2LS	33	33	32	30	28	27	26	24
			3dr Van 3500 155wb 2LT	32	32	31	30	28	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD	3dr Van 1500 LS	40	40	39	37	34	33	32	29
			3dr Van 1500 LT	40	40	39	37	34	33	32	29
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD	Reg Cab Work Truck	44	44	43	42	41	40	38	35
			Reg Cab SLE	44	44	43	42	41	40	38	35
			Ext Cab Work Truck	34	34	33	32	30	29	28	26
			Ext Cab SL	39	39	38	37	35	34	32	29
			Ext Cab SLE	44	44	43	42	40	39	37	34
			Ext Cab SLT	45	45	44	43	41	40	38	35
			Crew Cab Work Truck	49	49	48	46	44	43	41	38
			Crew Cab SL	49	49	48	46	44	42	41	37
			Crew Cab SLE	50	50	49	47	45	44	42	39
			Crew Cab SLT	48	48	47	45	43	42	40	37
		SIERRA 1500 4WD	Reg Cab Work Truck	45	45	44	43	41	40	38	35
			Reg Cab SLE	49	49	48	47	45	43	42	38
			Ext Cab Work Truck	39	39	38	37	35	34	32	29
			Ext Cab SL	48	48	47	45	43	42	40	37
			Ext Cab SLE	50	50	49	47	45	44	42	39
			Ext Cab SLT	49	49	48	46	44	43	41	38
			Crew Cab Work Truck	54	54	53	51	49	47	45	41
			Crew Cab SL	51	51	50	48	46	44	43	39
			Crew Cab SLE	52	52	51	49	47	45	44	40
			Crew Cab SLT	51	51	50	48	46	45	43	40

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 DENALI 2WD									
			Crew Cab	48	48	47	45	43	41	40	36
		SIERRA 1500 DENALI 4WD									
			Crew Cab	50	50	49	47	44	43	41	38
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	47	47	46	44	41	40	38	35
			Crew Cab 3HB	46	46	45	43	41	40	38	35
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	50	50	49	47	44	42	41	37
			Crew Cab 3HB	49	49	48	46	43	42	40	37
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	39	39	38	37	36	35	33	30
			Reg Cab SLE	39	39	38	37	35	34	32	29
			Ext Cab Work Truck	49	49	48	47	45	43	42	38
			Ext Cab SLE	47	47	46	44	42	41	39	36
			Ext Cab SLT	47	47	46	44	42	41	39	36
			Crew Cab Work Truck	49	49	48	46	44	42	41	37
			Crew Cab SLE	46	46	44	42	39	38	36	33
			Crew Cab SLT	44	44	43	41	39	38	36	33
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	56	56	55	53	51	49	47	43
			Reg Cab SLE	52	52	51	50	48	46	45	41
			Ext Cab Work Truck	53	53	52	50	48	46	45	41
			Ext Cab SLE	50	50	49	47	45	43	42	38
			Ext Cab SLT	47	47	46	44	42	41	39	36
			Crew Cab Work Truck	63	63	61	59	56	54	52	47
			Crew Cab SLE	55	55	54	52	49	47	46	42
			Crew Cab SLT	53	53	52	50	47	45	44	40
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	50	50	49	47	44	42	41	37
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	57	57	56	54	51	49	47	43
		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	63	63	62	60	58	56	54	49
			Reg Cab SLE	57	57	56	54	52	50	48	44
			Ext Cab Work Truck	52	52	51	49	47	45	44	40
			Ext Cab SLE	49	49	48	46	44	42	41	37
			Ext Cab SLT	48	48	47	45	43	41	40	36
			Crew Cab Work Truck	63	63	62	60	58	56	54	49
			Crew Cab SLE	57	57	56	54	51	49	48	44
			Crew Cab SLT	57	57	56	54	51	49	47	43

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 3500HD 4WD	Reg Cab Work Truck	65	65	64	62	59	57	55	50
			Reg Cab SLE	60	60	59	57	54	52	50	46
			Ext Cab Work Truck	55	55	54	52	49	47	46	42
			Ext Cab SLE	52	52	51	49	46	44	43	39
			Ext Cab SLT	52	52	51	49	46	44	43	39
			Crew Cab Work Truck	66	66	65	63	60	58	56	51
			Crew Cab SLE	59	59	58	56	53	51	48	43
		SIERRA 3500HD DENALI 2WD	Crew Cab SLT	59	59	58	56	53	51	49	45
			Crew Cab	63	63	61	59	56	54	52	48
		SIERRA 3500HD DENALI 4WD	Crew Cab	64	64	63	61	58	56	54	49
			Crew Cab	64	64	63	61	58	56	54	49
		TERRAIN 2WD	4dr Wgn SLE1	60	60	58	55	50	48	46	41
			4dr Wgn SLE2	59	59	57	54	49	47	45	40
			4dr Wgn SLT1	58	58	56	53	48	46	44	40
			4dr Wgn SLT2	57	57	55	52	47	45	44	40
			4dr Wgn Denali	56	56	54	51	46	44	42	38
		TERRAIN AWD	4dr Wgn SLE1	60	60	58	55	50	48	46	41
			4dr Wgn SLE2	59	59	57	54	49	47	45	40
			4dr Wgn SLT1	57	57	55	52	48	46	44	39
			4dr Wgn SLT2	58	58	56	53	48	46	44	39
			4dr Wgn Denali	57	57	55	52	47	45	43	39
		YUKON 2WD	4dr Wgn SLE	55	55	54	52	49	47	45	41
			4dr Wgn SLT	49	49	48	46	44	42	41	37
			4dr Wgn Denali	54	54	53	51	49	47	45	41
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD	4dr Wgn SLE	54	54	53	51	48	46	44	40
			4dr Wgn SLT	51	51	50	48	45	43	42	38
			4dr Wgn Denali	55	55	54	52	49	47	45	41
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD	4dr Wgn	46	46	45	43	40	39	37	34
			4dr Wgn Denali	48	48	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
			4dr Wgn	47	47	46	44	41	40	38	35
		YUKON HYBRID 4WD	4dr Wgn Denali	49	49	48	46	43	41	40	36
			deduct with Conversion	4	4	4	4	4	4	4	4
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	YUKON XL 2WD	4dr Wgn 1500 SLE	51	51	50	48	46	44	42	38
			4dr Wgn 1500 SLT	47	47	46	44	42	41	39	36
			4dr Wgn 2500 SLE	45	45	44	42	40	38	37	33
			4dr Wgn 2500 SLT	43	43	42	40	38	37	35	32
			4dr Wgn Denali	52	52	51	49	47	45	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD	4dr Wgn 1500 SLE	52	52	51	49	47	45	43	39
			4dr Wgn 1500 SLT	49	49	48	46	44	42	41	37
			4dr Wgn 2500 SLE	45	45	44	42	40	38	37	33
			4dr Wgn 2500 SLT	45	45	44	42	39	38	36	33
			4dr Wgn Denali	53	53	52	50	47	45	44	40
			deduct with Conversion	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHRYSLER	200	4dr Sdn LX (&2DH)	47	47	45	43	40	38	37	33
			4dr Sdn LX (&2DZ)	47	47	45	43	40	38	37	33
			4dr Sdn Touring (&2DU)	47	47	45	43	40	38	37	33
		200 CONVERTIBLE	4dr Sdn Limited (&2DV)	47	47	45	43	40	38	37	33
			2dr Conv Touring (&2DV)	38	38	36	34	31	30	29	26
			2dr Conv Limited (&2DW)	40	40	38	36	33	32	31	28
		300 SERIES	2dr Conv S (&2DS)	42	42	40	38	35	34	32	29
			4dr Sdn (&2DF)	54	54	52	50	46	44	43	39
			4dr Sdn AWD (&2DF)	54	54	52	50	47	45	43	39
			4dr Sdn 300S (&2DG)	55	55	53	51	47	45	43	39
			4dr Sdn 300S AWD (&2DG)	55	55	53	51	47	45	44	40
			4dr Sdn 300C (&2DT)	51	51	49	47	43	41	40	36
			4dr Sdn 300C AWD (&2DT)	51	51	49	47	43	42	40	37
			4dr Sdn 300C John Varvatos (&2DS)	48	48	46	44	41	39	38	34
			4dr Sdn 300C John Varvatos AWD (&2DS)	49	49	47	45	41	40	38	35
			4dr Sdn SRT8 Core (&2DN)	48	48	46	44	41	39	38	34
			4dr Sdn SRT8 (&2DX)	47	47	45	43	40	39	37	34
		TOWN & COUNTRY	4dr Wgn Touring (&2DK)	49	49	47	45	42	40	39	35
			4dr Wgn S (&2DM)	49	49	47	45	42	40	39	35
			4dr Wgn Touring L (&2DJ)	44	44	43	41	38	36	35	31
			4dr Wgn Touring-L 30th Anniversary (&2DP)	48	48	46	44	41	39	38	34
			4dr Wgn Limited (&2DX)	43	43	42	40	37	36	34	31
	DODGE	CHALLENGER	2dr Cpe SXT (&2DE)	61	61	59	57	53	51	49	44
			2dr Cpe SXT (&2DG)	61	61	59	57	53	51	49	44
			2dr Cpe SXT (&2DH)	61	61	59	57	53	51	49	44
			2dr Cpe R/T (&2DF)	63	63	61	58	54	52	49	44
			2dr Cpe R/T (&2DJ)	63	63	61	58	54	52	49	44
			2dr Cpe R/T (&2DM)	63	63	61	58	54	52	49	44
			2dr Cpe R/T (&2DC)	63	63	61	58	54	52	49	44
			2dr Cpe SRT8 Core (&2DV)	62	62	60	57	53	51	49	44
			2dr Cpe SRT8 (&2DX)	59	59	57	54	50	48	46	41



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	DODGE	CHARGER	4dr Sdn SE (&2DG)	55	55	53	50	45	43	41	37
			4dr Sdn SE AWD (&2DG)	55	55	53	50	45	43	41	37
			4dr Sdn SXT (&2DH)	56	56	54	51	46	44	42	38
			4dr Sdn SXT (&2DJ)	56	56	54	51	46	44	42	38
			4dr Sdn SXT AWD (&2DH)	56	56	54	51	47	45	43	38
			4dr Sdn SXT AWD (&2DJ)	56	56	54	51	47	45	43	38
			4dr Sdn R/T (&2DN)	63	63	61	58	53	51	48	43
			4dr Sdn R/T (&2DP)	63	63	61	58	53	51	48	43
			4dr Sdn R/T (&2DR)	63	63	61	58	53	51	48	43
			4dr Sdn R/T (&2DS)	63	63	61	58	53	51	48	43
			4dr Sdn R/T (&2DC)	63	63	61	58	53	51	48	43
			4dr Sdn RT AWD (&2DN)	63	63	60	57	52	50	48	43
			4dr Sdn RT AWD (&2DP)	63	63	60	57	52	50	48	43
			4dr Sdn RT AWD (&2DS)	63	63	60	57	52	50	48	43
			4dr Sdn SRT8 (&2DX)	59	59	57	54	50	48	46	41
			4dr Sdn SRT8 Super Bee (&2DW)	60	60	58	55	50	48	46	41
		DART	4dr Sdn SE (&2DA)	57	57	55	52	47	45	43	39
			4dr Sdn SXT (&2DB)	58	58	56	53	49	47	45	40
			4dr Sdn Aero (&2DV)	58	58	56	53	49	47	45	41
			4dr Sdn Limited (&2DL)	61	61	59	56	51	49	47	42
			4dr Sdn GT (&2DS)	60	60	58	56	52	50	48	43
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CARAVAN	4dr Wgn AVP (&2DD)	52	52	50	47	43	41	40	36
			4dr Wgn SE (&2DE)	50	50	48	45	41	40	38	35
			4dr Wgn SE 30th Anniversary (&2DQ)	50	50	48	45	41	39	38	34
			4dr Wgn SXT (&2DR)	48	48	46	44	40	38	37	33
			4dr Wgn SXT 30th Anniversary (&2DP)	49	49	47	45	41	39	37	33
			4dr Wgn R/T (&2DN)	50	50	48	45	41	40	38	35
		DODGE TRUCKS	4dr Wgn SXT (&2TA)	54	54	52	50	46	44	42	38
			4dr Wgn Limited (&2TE)	52	52	50	48	44	42	40	36
			4dr Wgn R/T (&2TS)	53	53	51	49	45	43	41	37
			4dr Wgn R/T (&2TX)	53	53	51	49	45	43	41	37
			4dr Wgn Citadel (&2TJ)	50	50	48	46	43	41	39	35
		DURANGO 2WD	4dr Wgn SXT (&2TA)	54	54	52	50	46	44	42	38
			4dr Wgn Limited (&2TE)	52	52	50	48	44	42	41	37
			4dr Wgn R/T (&2TS)	54	54	52	50	46	44	42	38
			4dr Wgn R/T (&2TX)	54	54	52	50	46	44	42	38
			4dr Wgn Citadel (&2TJ)	51	51	49	47	43	41	40	36
			4dr Wgn SXT (&2TA)	54	54	52	50	46	44	42	38
		DURANGO 4WD	4dr Wgn Limited (&2TE)	52	52	50	48	44	42	41	37
			4dr Wgn R/T (&2TS)	54	54	52	50	46	44	42	38
			4dr Wgn R/T (&2TX)	54	54	52	50	46	44	42	38
			4dr Wgn Citadel (&2TJ)	51	51	49	47	43	41	40	36

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	DODGE TRUCKS	JOURNEY 2WD	4dr Wgn AVP (&2DD)	51	51	49	47	43	41	39	35
			4dr Wgn SE (&2DF)	48	48	46	44	40	38	37	33
			4dr Wgn SXT (&2DE)	47	47	45	43	39	37	36	32
			4dr Wgn Limited (&2DM)	51	51	49	47	43	41	40	36
		JOURNEY AWD	4dr Wgn R/T (&2DP)	53	53	51	49	45	43	41	37
			4dr Wgn SE (&2DF)	57	57	55	53	49	47	45	41
			4dr Wgn SXT (&2DE)	53	53	51	49	45	43	41	37
			4dr Wgn Limited (&2DM)	54	54	52	49	45	43	42	38
	FIAT	500	4dr Wgn R/T (&2DP)	55	55	53	51	47	45	43	39
			2dr Cpe Pop (&2DA)	51	51	49	46	42	41	39	36
			2dr Cpe Sport (&2DD)	51	51	49	47	43	41	40	36
			2dr Cpe Lounge (&2DJ)	48	48	46	43	39	38	36	33
			2dr Cpe Sport Turbo (&2DT)	52	52	50	47	43	42	40	37
			2dr Cpe Abarth (&2DX)	50	50	48	46	43	42	40	37
			2dr Conv Pop (&2DA)	48	48	46	43	39	38	37	34
			2dr Conv Lounge (&2DJ)	45	45	43	41	37	36	34	31
		500L	2dr Conv Abarth (&2DX)	50	50	48	46	43	42	40	37
			deduct w/o AutoTran (ex Sport Turbo & Abarth)	3	2	2	2	2	2	2	2
			4dr Wgn Pop (&2DA)	55	55	53	51	47	45	44	40
			4dr Wgn Easy (&2DD)	55	55	53	51	47	45	44	40
			4dr Wgn Trekking (&2DG)	54	54	52	50	46	45	43	40
			4dr Wgn Lounge (&2DJ)	55	55	53	51	47	46	44	41
			deduct w/o AutoTran (ex Pop)	3	2	2	2	2	2	2	2
	JEEP	CHEROKEE 2WD	4dr Wgn Sport (&2TA)	60	60	58	55	51	49	47	43
			4dr Wgn Latitude (&2TJ)	57	57	55	53	49	47	46	42
			4dr Wgn Limited (&2TG)	60	60	58	56	52	50	48	43
		CHEROKEE AWD	4dr Wgn Sport (&2TA)	60	60	58	56	52	50	48	44
			4dr Wgn Latitude (&2TJ)	61	61	59	56	52	50	48	44
			4dr Wgn Trailhawk (&2TE)	56	56	54	51	47	45	44	40
			4dr Wgn Limited (&2TG)	60	60	58	56	52	50	48	44

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	JEEP	COMPASS 2WD	4dr Wgn Sport (&2DA)	49	49	47	45	42	40	39	35
			4dr Wgn Altitude (&2DC)	51	51	49	47	44	42	40	36
			4dr Wgn Latitude (&2DB)	50	50	48	46	42	41	39	36
			4dr Wgn High Altitude (&2DG)	54	54	52	50	47	45	43	39
			4dr Wgn Limited (&2DF)	52	52	50	48	44	42	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport (&2DA)	54	54	52	50	46	44	42	38
			4dr Wgn Latitude (&2DB)	53	53	51	49	45	43	41	37
			4dr Wgn Limited (&2DF)	53	53	51	49	45	43	42	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	60	60	58	55	51	48	46	40
			4dr Wgn Laredo (&2TA)	60	60	58	55	51	48	46	40
			4dr Wgn Limited (&2TH)	58	58	56	54	50	47	45	39
			4dr Wgn Overland (&2TP)	55	55	53	50	46	44	42	37
			4dr Wgn Summit (&2TR)	52	52	50	48	44	42	40	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 4WD	4dr Wgn Laredo (&2TE)	61	61	59	56	52	49	47	41
			4dr Wgn Laredo (&2TA)	61	61	59	56	52	49	47	41
			4dr Wgn Limited (&2TH)	60	60	58	55	50	48	45	40
			4dr Wgn Overland (&2TP)	55	55	53	51	47	45	42	37
			4dr Wgn Summit (&2TR)	53	53	51	48	44	42	40	35
			4dr Wgn SRT8 (&2TL)	50	50	48	46	42	40	38	34
		PATRIOT 2WD	4dr Wgn Sport (&2DA)	53	53	51	49	45	44	42	39
			4dr Wgn Altitude (&2DC)	56	56	54	51	47	45	43	39
			4dr Wgn Latitude (&2DB)	52	52	50	48	44	43	41	38
			4dr Wgn High Altitude (&2DG)	57	57	55	52	47	45	44	40
			4dr Wgn Limited (&2DF)	54	54	52	50	46	44	43	39
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		PATRIOT 4WD	4dr Wgn Sport (&2DA)	55	55	53	51	47	45	44	40
			4dr Wgn Latitude (&2DB)	55	55	53	50	46	44	43	39
			4dr Wgn Limited (&2DF)	55	55	53	51	47	45	44	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	JEEP	WRANGLER 4WD									
			2dr Conv Sport (&2TB)	64	64	62	60	56	54	52	48
			2dr Conv Sport (&2TS)	64	64	62	60	56	54	52	48
			2dr Conv Sport (&2TF)	64	64	62	60	56	54	52	48
			2dr Conv Sport (&2TK)	64	64	62	60	56	54	52	48
			2dr Conv Sport (&2TW)	64	64	62	60	56	54	52	48
			2dr Conv Sahara (&2TG)	65	65	63	61	57	55	53	49
			2dr Conv Sahara (&2TP)	65	65	63	61	57	55	53	49
			2dr Conv Rubicon (&2TR)	65	65	63	61	57	55	53	49
			2dr Conv Rubicon (&2TJ)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Sport (&2TC)	64	64	62	60	56	54	52	48
			4dr Conv Unlimited Sport (&2TS)	64	64	62	60	56	54	52	48
			4dr Conv Unlimited Sport (&2TF)	64	64	62	60	56	54	52	48
			4dr Conv Unlimited Sport (&2TK)	64	64	62	60	56	54	52	48
			4dr Conv Unlimited Sahara (&2TG)	63	63	61	59	55	53	52	48
			4dr Conv Unlimited Sahara (&2TD)	63	63	61	59	55	53	52	48
			4dr Conv Unlimited Sahara (&2TP)	63	63	61	59	55	53	52	48
			4dr Conv Unlimited Rubicon (&2TR)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Rubicon (&2TJ)	65	65	63	61	57	55	53	49
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
2014	RAM TRUCKS	CARGO VAN									
2014	RAM TRUCKS	PROMASTER	3dr Van (&2DC)	44	44	43	41	38	36	34	30
			3dr Van 1500 118wb (&2TA)	46	46	44	42	39	37	36	32
			3dr Van 1500 136wb (&2TA)	48	48	46	44	41	40	38	35
			3dr Van 1500 136wb High Roof (&2TA)	48	48	46	44	41	40	38	35
			3dr Van 2500 136wb High Roof (&2TA)	48	48	46	44	41	40	38	35
			3dr Van 2500 159wb High Roof (&2TA)	51	51	49	47	44	42	41	37
			3dr Van 2500 159wb Window High Roof (&2TA)	52	52	50	48	45	43	42	38
			3dr Van 3500 159wb High Roof (&2TA)	50	50	49	47	44	42	41	37
			3dr Van 3500 159wb Extended High Roof (&2TA)	51	51	49	47	44	42	41	37

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 1500 2WD									
			Reg Cab Tradesman (&2TB)	50	50	48	46	43	41	39	35
			Reg Cab Express (&2TC)	55	55	53	51	47	45	43	38
			Reg Cab SLT (&2TG)	46	46	44	42	39	37	35	31
			Reg Cab Lone Star/Big Horn (&2TZ)	51	51	49	47	44	42	40	36
			Reg Cab Sport (&2TL)	52	52	50	48	45	43	41	36
			Reg Cab HFE (&2TP)	45	45	43	41	38	36	35	31
			Quad Cab Tradesman (&2TB)	56	56	54	52	48	46	44	39
			Quad Cab Express (&2TC)	58	58	56	53	49	47	45	40
			Quad Cab SLT (&2TG)	51	51	49	47	43	41	39	35
			Quad Cab Lone Star/Big Horn (&2TY)	53	53	51	49	46	44	42	37
			Quad Cab Outdoorsman (&2TT)	53	53	51	48	44	42	40	36
			Quad Cab Sport (&2TL)	51	51	49	47	43	41	39	35
			Quad Cab Laramie (&2TH)	52	52	50	48	44	42	40	36
			Crew Cab Tradesman (&2TB)	57	57	55	53	49	47	45	40
			Crew Cab Express (&2TC)	60	60	58	55	51	49	47	42
			Crew Cab SLT (&2TG)	53	53	51	49	45	43	41	37
			Crew Cab Lone Star/Big Horn (&2TY)	55	55	53	51	47	45	43	39
			Crew Cab Outdoorsman (&2TT)	54	54	52	50	46	44	42	38
			Crew Cab Sport (&2TL)	52	52	50	48	44	42	41	37
			Crew Cab Laramie (&2TH)	53	53	51	49	45	43	42	38
			Crew Cab Laramie Longhorn (&2TK)	51	51	49	47	43	41	40	36
			Crew Cab Longhorn Limited (&2TM)	50	50	48	46	43	41	39	35

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 1500 4WD	Reg Cab Tradesman (&2TB)	55	55	53	51	47	45	43	38
			Reg Cab Express (&2TC)	58	58	56	54	50	48	46	41
			Reg Cab SLT (&2TG)	51	51	49	47	43	41	39	35
			Reg Cab Lone Star/Big Horn (&2TY)	52	52	50	48	44	42	40	36
			Reg Cab Sport (&2TL)	54	54	52	50	47	45	43	38
			Quad Cab Tradesman (&2TB)	59	59	57	54	50	48	46	41
			Quad Cab Express (&2TC)	61	61	59	57	53	51	48	43
			Quad Cab SLT (&2TG)	55	55	53	51	47	45	43	39
			Quad Cab Lone Star/Big Horn (&2TY)	57	57	55	53	49	47	45	40
			Quad Cab Outdoorsman (&2TT)	57	57	55	52	48	46	44	39
			Quad Cab Sport (&2TL)	54	54	52	50	46	44	42	37
			Quad Cab Laramie (&2TH)	56	56	54	51	47	45	43	39
			Crew Cab Tradesman (&2TB)	62	62	60	57	52	50	48	44
			Crew Cab Express (&2TC)	61	61	59	57	53	51	49	44
			Crew Cab SLT (&2TG)	57	57	55	53	49	47	45	41
			Crew Cab Lone Star/Bighorn (&2TY)	58	58	56	53	49	47	45	41
			Crew Cab Lone Star/Bighorn (&2TZ)	58	58	56	53	49	47	45	41
			Crew Cab Outdoorsman (&2TT)	57	57	55	52	48	46	44	40
			Crew Cab Sport (&2TL)	55	55	53	51	47	45	43	39
			Crew Cab Laramie (&2TH)	57	57	55	52	48	46	44	40
			Crew Cab Laramie Longhorn (&2TK)	54	54	52	50	46	44	42	38
			Crew Cab Longhorn Limited (&2TM)	54	54	52	49	45	43	42	38
		RAM 2500 2WD	Reg Cab Tradesman (&2TA)	46	46	44	41	36	34	33	29
			Reg Cab SLT (&2TG)	47	47	45	42	37	35	34	30
			Crew Cab Tradesman (&2TA)	54	54	51	48	42	40	39	35
			Crew Cab SLT (&2TG)	51	51	48	45	40	38	37	33
			Crew Cab Lone Star (&2TY)	51	51	48	45	40	38	37	33
			Crew Cab Big Horn (&2TZ)	51	51	48	45	40	38	37	33
			Crew Cab Laramie (&2TH)	51	51	48	45	40	38	37	33
			Crew Cab Laramie Longhorn (&2TK)	48	48	46	43	38	36	35	31
			Mega Cab SLT (&2TG)	58	58	55	51	45	43	41	37
			Mega Cab Lone Star (&2TY)	58	58	55	51	45	43	41	37
			Mega Cab Big Horn (&2TZ)	57	57	54	51	45	43	41	37
			Mega Cab Laramie (&2TH)	56	56	53	50	44	42	41	37
			Mega Cab Laramie Longhorn (&2TK)	53	53	50	47	42	40	39	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 2500 4WD	Reg Cab Tradesman (&2TA)	56	56	54	51	47	45	43	38
			Reg Cab SLT (&2TG)	54	54	52	49	45	43	41	37
			Crew Cab Tradesman (&2TA)	60	60	58	55	50	48	46	41
			Crew Cab SLT (&2TG)	56	56	54	51	46	44	42	38
			Crew Cab Lone Star (&2TY)	56	56	54	51	47	45	43	38
			Crew Cab Big Horn (&2TZ)	57	57	55	52	47	45	43	38
			Crew Cab Outdoorsman (&2TT)	57	57	55	52	48	46	44	39
			Crew Cab Laramie (&2TH)	56	56	54	51	46	44	42	38
			Crew Cab Laramie Longhorn (&2TK)	53	53	51	48	44	42	40	36
			Mega Cab SLT (&2TG)	62	62	59	56	51	49	47	42
			Mega Cab SLT (&2TM)	62	62	59	56	51	49	47	42
			Mega Cab Lone Star (&2TY)	62	62	59	56	51	49	47	42
			Mega Cab Big Horn (&2TZ)	62	62	59	56	51	49	47	42
			Mega Cab Laramie (&2TH)	60	60	58	55	50	48	46	41
			Mega Cab Laramie Longhorn (&2TK)	60	60	57	54	48	46	44	39
		RAM 3500 2WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab Tradesman (&2TA)	56	56	54	51	46	44	42	38
			Reg Cab SLT (&2TG)	54	54	52	49	44	42	40	36
			Crew Cab Tradesman (&2TA)	61	61	58	55	50	48	46	41
			Crew Cab SLT (&2TG)	56	56	54	51	46	44	42	38
			Crew Cab Lone Star (&2TY)	57	57	55	52	47	45	43	39
			Crew Cab Big Horn (&2TZ)	57	57	55	52	47	45	43	39
			Crew Cab Laramie (&2TH)	57	57	54	51	46	44	42	38
			Crew Cab Laramie Longhorn (&2TK)	53	53	51	48	44	42	40	36
			Mega Cab SLT (&2TG)	63	63	60	57	52	50	48	43
			Mega Cab Lone Star (&2TY)	64	64	61	58	53	51	48	43
			Mega Cab Big Horn (&2TZ)	64	64	61	58	53	51	48	43
			Mega Cab Laramie (&2TH)	61	61	59	56	51	49	47	42
			Mega Cab Laramie Longhorn (&2TK)	59	59	57	54	49	47	45	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	RAM TRUCKS	RAM 3500 4WD									
			Reg Cab Tradesman (&2TA)	61	61	59	56	51	49	47	42
			Reg Cab SLT (&2TG)	58	58	56	53	49	47	45	40
			Crew Cab Tradesman (&2TA)	63	63	61	58	53	51	49	44
			Crew Cab SLT (&2TG)	61	61	59	56	51	49	47	42
			Crew Cab Lone Star (&2TY)	61	61	59	56	51	49	47	42
			Crew Cab Big Horn (&2TZ)	61	61	59	56	52	50	47	42
			Crew Cab Laramie (&2TH)	60	60	58	55	50	48	46	41
			Crew Cab Laramie Longhorn (&2TK)	57	57	55	52	47	45	43	39
			Mega Cab SLT (&2TG)	66	66	64	61	56	54	51	46
			Mega Cab Lone Star (&2TY)	67	67	65	62	57	55	52	47
			Mega Cab Big Horn (&2TZ)	67	67	65	62	57	55	52	47
			Mega Cab Laramie (&2TH)	64	64	62	59	54	52	49	44
			Mega Cab Laramie Longhorn (&2TK)	61	61	59	56	52	50	47	42
			Mega Cab Laramie Longhorn (&2TM)	61	61	59	56	52	50	47	42
SRT		VIPER	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			2dr Cpe (&21H)	55	55	53	51	48	47	45	42
			2dr Cpe GTS (&21A)	49	49	48	46	43	42	40	37



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013											
	CHRYSLER										
		200									
			4dr Sdn LX (&2DH)	41	41	40	38	35	34	32	29
			4dr Sdn LX (&2DZ)	41	41	40	38	35	34	32	29
			4dr Sdn Touring (&2DU)	39	39	38	36	33	32	31	28
			4dr Sdn Limited (&2DV)	46	46	44	42	39	37	36	32
		200 CONVERTIBLE									
			2dr Conv Touring (&2DV)	37	37	36	34	31	30	29	26
			2dr Conv Limited (&2DW)	39	39	37	35	32	31	30	28
			2dr Conv S (&2DS)	41	41	39	37	34	33	32	29
		300 SERIES									
			4dr Sdn (&2DF)	58	58	56	53	48	46	44	39
			4dr Sdn (&2DM)	58	58	56	53	48	46	44	39
			4dr Sdn AWD (&2DF)	58	58	55	52	47	45	43	39
			4dr Sdn 300S (&2DG)	60	60	58	55	50	48	46	41
			4dr Sdn 300S AWD (&2DG)	59	59	56	53	48	46	44	40
			4dr Sdn 300S AWD (&2DL)	59	59	56	53	48	46	44	40
			4dr Sdn 300C (&2DT)	55	55	53	50	46	44	42	38
			4dr Sdn 300C AWD (&2DT)	55	55	53	50	46	44	42	38
			4dr Sdn 300C Luxury (&2DR)	52	52	50	47	43	41	39	35
			4dr Sdn 300C Luxury AWD (&2DR)	52	52	50	47	42	40	39	35
			4dr Sdn 300C John Varvatos (&2DS)	51	51	49	46	42	40	39	35
			4dr Sdn 300C John Varvatos (&2DV)	51	51	49	46	42	40	39	35
			4dr Sdn 300C John Varvatos AWD (&2DS)	50	50	48	45	41	40	38	35
			4dr Sdn SRT8 (&2DX)	52	52	50	48	44	42	41	37
			4dr Sdn SRT8 (&2DN)	52	52	50	48	44	42	41	37
		TOWN & COUNTRY									
			4dr Wgn Touring (&2DK)	48	48	46	44	41	39	38	34
			4dr Wgn Touring L (&2DJ)	43	43	42	40	38	36	35	31
			4dr Wgn S (&2DM)	48	48	46	44	41	39	38	34
			4dr Wgn Limited (&2DX)	41	41	40	38	35	34	32	29
	DODGE										
		CHALLENGER									
			2dr Cpe SXT (&2DE)	59	59	57	54	50	48	46	41
			2dr Cpe SXT (&2DG)	59	59	57	54	50	48	46	41
			2dr Cpe SXT (&2DH)	59	59	57	54	50	48	46	41
			2dr Cpe R/T (&2DF)	61	61	59	56	52	50	48	43
			2dr Cpe R/T (&2DJ)	61	61	59	56	52	50	48	43
			2dr Cpe R/T (&2DM)	61	61	59	56	52	50	48	43
			2dr Cpe SRT8 Core (&2DV)	59	59	57	54	50	48	46	41
			2dr Cpe SRT8 (&2DX)	57	57	55	52	47	45	43	39

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE	CHARGER	4dr Sdn SE (&2DG)	51	51	49	46	42	40	38	33
			4dr Sdn SE AWD (&2DG)	51	51	49	46	42	40	38	33
			4dr Sdn SXT (&2DH)	53	53	51	48	44	42	40	35
			4dr Sdn SXT (&2DJ)	53	53	51	48	44	42	40	35
			4dr Sdn SXT AWD (&2DH)	54	54	52	49	44	42	40	36
			4dr Sdn SXT AWD (&2DJ)	54	54	52	49	44	42	40	36
			4dr Sdn R/T (&2DN)	56	56	54	51	47	45	43	38
			4dr Sdn R/T (&2DP)	56	56	54	51	47	45	43	38
			4dr Sdn R/T (&2DR)	56	56	54	51	47	45	43	38
			4dr Sdn R/T (&2DS)	56	56	54	51	47	45	43	38
			4dr Sdn R/T AWD (&2DN)	56	56	54	51	46	44	42	37
			4dr Sdn R/T AWD (&2DP)	56	56	54	51	46	44	42	37
			4dr Sdn R/T AWD (&2DS)	56	56	54	51	46	44	42	37
			4dr Sdn SRT8 (&2DX)	57	57	55	52	48	46	43	38
			4dr Sdn SRT8 Super Bee (&2DW)	56	56	54	52	48	46	43	38
		DART	4dr Sdn SE (&2DA)	55	55	52	49	44	42	41	37
			4dr Sdn SXT (&2DB)	54	54	51	48	43	41	40	36
			4dr Sdn Rallye (&2DT)	52	52	50	47	42	40	39	35
			4dr Sdn Aero (&2DV)	53	53	51	48	44	42	41	37
			4dr Sdn Limited (&2DL)	57	57	54	51	46	44	42	38
			4dr Sdn GT (&2DS)	58	58	56	53	48	46	44	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CARAVAN	4dr Wgn AVP (&2DD)	51	51	49	47	43	42	40	37
			4dr Wgn SE (&2DE)	50	50	48	46	42	41	39	36
			4dr Wgn SXT (&2DR)	48	48	46	44	40	39	37	34
			4dr Wgn Crew (&2DK)	47	47	45	42	38	37	35	32
			4dr Wgn R/T (&2DN)	49	49	47	45	42	41	39	36
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT (&2TA)	51	51	49	47	43	41	39	35
			4dr Wgn Crew (&2TE)	48	48	46	44	40	39	37	34
			4dr Wgn R/T (&2TS)	49	49	47	44	40	38	37	33
			4dr Wgn Citadel (&2TJ)	47	47	45	42	38	36	35	31
		DURANGO 4WD	4dr Wgn SXT (&2TA)	52	52	50	47	43	41	40	36
			4dr Wgn Crew (&2TE)	49	49	47	45	41	39	38	34
			4dr Wgn R/T (&2TS)	48	48	46	44	41	39	38	34
			4dr Wgn Citadel (&2TJ)	46	46	44	42	39	37	36	32

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE TRUCKS	JOURNEY 2WD	4dr Wgn AVP (&2DD)	50	50	48	46	42	40	38	34
			4dr Wgn SE (&2DF)	46	46	44	42	38	36	35	31
			4dr Wgn SXT (&2DE)	46	46	44	42	38	37	35	32
			4dr Wgn Crew (&2DM)	47	47	45	43	39	37	36	32
			4dr Wgn R/T (&2DP)	50	50	48	46	42	40	39	35
		JOURNEY AWD	4dr Wgn SXT (&2DE)	49	49	47	45	41	39	38	34
			4dr Wgn Crew (&2DM)	50	50	48	46	42	40	39	35
			4dr Wgn R/T (&2DP)	52	52	50	48	44	42	40	36
		FIAT	500								
			2dr Cpe Pop (&2DA)	48	48	46	43	39	38	36	33
			2dr Cpe Sport (&2DD)	49	49	47	44	40	38	37	33
			2dr Cpe Sport Cattiva (&2DC)	49	49	47	44	39	38	36	33
			2dr Cpe Sport Cattiva (&2DB)	49	49	47	44	39	38	36	33
			2dr Cpe Lounge (&2DJ)	46	46	44	41	37	36	35	32
			2dr Cpe Gucci (&2DK)	50	50	47	44	39	37	36	32
			2dr Cpe Sport Turbo (&2DT)	49	49	47	44	40	39	37	34
			2dr Cpe Sport Turbo Cattiva (&2DC)	49	49	47	44	39	38	36	33
			2dr Cpe Abarth (&2DX)	50	50	48	46	42	41	40	37
			2dr Conv Pop (&2DA)	45	45	43	40	36	35	34	31
			2dr Conv Lounge (&2DJ)	43	43	40	37	32	31	30	28
			2dr Conv Gucci (&2DK)	47	47	45	43	39	36	34	28
			2dr Conv Abarth (&2DX)	49	49	47	45	41	40	39	36
			deduct w/o AutoTran (ex Sport Turbo & Abarth)	3	2	2	2	2	2	2	2
	JEEP	COMPASS 2WD	4dr Wgn Sport (&2DA)	47	47	45	43	40	38	37	33
			4dr Wgn Latitude (&2DB)	46	46	44	42	38	37	35	32
			4dr Wgn Limited (&2DF)	48	48	46	44	41	39	38	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport (&2DA)	51	51	49	47	43	41	40	36
			4dr Wgn Latitude (&2DB)	50	50	48	46	42	40	39	35
			4dr Wgn Limited (&2DF)	49	49	47	45	42	40	39	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	52	52	50	48	44	42	40	35
			4dr Wgn Laredo (&2TX)	52	52	50	48	44	42	40	35
			4dr Wgn Laredo (&2TZ)	52	52	50	48	44	42	40	35
			4dr Wgn Limited (&2TH)	53	53	51	48	44	42	40	35
			4dr Wgn Overland (&2TP)	53	53	51	49	45	43	40	35
			4dr Wgn Overland Summit (&2TR)	51	51	49	47	43	41	39	34

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	JEEP	GRAND CHEROKEE 4WD									
			4dr Wgn Laredo (&2TE)	54	54	52	49	45	43	41	37
			4dr Wgn Laredo (&2TX)	54	54	52	49	45	43	41	37
			4dr Wgn Laredo (&2TZ)	54	54	52	49	45	43	41	37
			4dr Wgn Laredo Trailhawk (&2TC)	53	53	51	48	43	41	39	34
			4dr Wgn Limited (&2TH)	54	54	52	49	45	43	41	36
			4dr Wgn Overland (&2TP)	53	53	51	48	44	42	40	35
			4dr Wgn Overland Summit (&2TR)	51	51	49	47	43	41	39	34
			4dr Wgn SRT8 (&2TL)	49	49	47	45	41	39	37	33
			4dr Wgn SRT8 (&2TM)	49	49	47	45	41	39	37	33
			4dr Wgn SRT8 (&2TV)	49	49	47	45	41	39	37	33
		PATRIOT 2WD									
			4dr Wgn Sport (&2DA)	51	51	48	45	40	39	37	34
			4dr Wgn Latitude (&2DB)	50	50	48	45	40	39	37	34
			4dr Wgn Limited (&2DF)	51	51	49	46	41	40	38	35
		PATRIOT 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Sport (&2DA)	55	55	52	49	44	42	41	37
			4dr Wgn Latitude (&2DB)	53	53	51	48	43	42	40	37
			4dr Wgn Limited (&2DF)	53	53	51	48	43	41	40	36
		WRANGLER 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			2dr Conv Sport (&2TB)	63	63	61	59	55	53	51	47
			2dr Conv Sport (&2TS)	63	63	61	59	55	53	51	47
			2dr Conv Sport (&2TF)	63	63	61	59	55	53	51	47
			2dr Conv Sahara (&2TG)	63	63	61	58	54	52	51	47
			2dr Conv Sahara (&2TM)	63	63	61	58	54	52	51	47
			2dr Conv Rubicon (&2TR)	63	63	61	59	55	53	52	48
			2dr Conv Rubicon 10th Anniversary (&2TJ)	65	65	63	60	55	53	52	48
			4dr Conv Unlimited Sport (&2TC)	63	63	61	59	55	53	51	47
			4dr Conv Unlimited Sport (&2TS)	63	63	61	59	55	53	51	47
			4dr Conv Unlimited Sport (&2TF)	63	63	61	59	55	53	51	47
			4dr Conv Unlimited Sahara (&2TG)	60	60	58	56	53	51	49	45
			4dr Conv Unlimited Sahara (&2TM)	60	60	58	56	53	51	49	45
			4dr Conv Unlimited Rubicon (&2TR)	63	63	61	59	55	53	51	47
			4dr Conv Unlimited Rubicon 10th Anniversary (&2TJ)	63	63	61	58	54	52	51	47
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM	TRUCKS									
		CARGO VAN									
		RAM 1500 2WD	3dr Van (&2DC)	40	40	38	36	32	31	29	26
			Reg Cab Tradesman (&2TB)	51	51	49	47	43	41	39	35
			Reg Cab Express (&2TC)	54	54	52	50	47	45	43	38
			Reg Cab SLT (&2TG)	45	45	43	41	37	35	34	30
			Reg Cab R/T (&2TL)	50	50	48	46	43	41	39	35
			Reg Cab HFE (&2TP)	42	42	40	38	34	33	31	28
			Quad Cab Tradesman (&2TB)	56	56	54	52	48	46	44	39
			Quad Cab Express (&2TC)	57	57	55	53	49	47	45	40
			Quad Cab SLT (&2TG)	50	50	48	46	42	40	38	34
			Quad Cab Big Horn/Lone Star (&2TY)	53	53	51	49	45	43	41	36
			Quad Cab Big Horn/Lone Star (&2TZ)	53	53	51	49	45	43	41	36
			Quad Cab Outdoorsman (&2TT)	52	52	50	47	43	41	39	35
			Quad Cab Sport (&2TL)	49	49	47	44	40	38	37	33
			Quad Cab Laramie (&2TH)	51	51	49	47	43	41	39	35
			Crew Cab Tradesman (&2TB)	57	57	55	52	48	46	44	40
			Crew Cab Express (&2TC)	59	59	57	54	50	48	46	42
			Crew Cab SLT (&2TG)	53	53	51	48	44	42	41	37
			Crew Cab Big Horn/Lone Star (&2TY)	55	55	53	50	46	44	43	39
			Crew Cab Big Horn/Lone Star (&2TZ)	55	55	53	50	46	44	43	39
			Crew Cab Outdoorsman (&2TT)	53	53	51	48	44	42	41	37
			Crew Cab Sport (&2TL)	50	50	48	46	42	40	39	35
			Crew Cab Laramie (&2TH)	53	53	51	48	44	42	41	37
			Crew Cab Laramie Longhorn (&2TK)	49	49	47	45	41	39	38	34

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD	Reg Cab Tradesman (&2TB)	55	55	53	51	47	45	43	39
			Reg Cab Express (&2TC)	57	57	55	53	49	47	44	39
			Reg Cab SLT (&2TG)	49	49	47	45	41	39	37	33
			Reg Cab Sport (&2TL)	52	52	50	48	45	43	41	37
			Quad Cab Tradesman (&2TB)	59	59	57	55	51	49	46	41
			Quad Cab Express (&2TC)	61	61	59	56	52	50	47	42
			Quad Cab SLT (&2TG)	53	53	51	49	45	43	41	37
			Quad Cab Big Horn/Lone Star (&2TY)	56	56	54	52	48	46	44	39
			Quad Cab Big Horn/Lone Star (&2TZ)	56	56	54	52	48	46	44	39
			Quad Cab Outdoorsman (&2TT)	56	56	54	51	47	45	43	38
			Quad Cab Sport (&2TL)	51	51	49	47	43	41	39	35
			Quad Cab Laramie (&2TH)	54	54	52	50	46	44	42	38
			Crew Cab Tradesman (&2TB)	61	61	59	56	52	50	48	43
			Crew Cab Express (&2TC)	62	62	60	57	52	50	48	44
			Crew Cab SLT (&2TG)	56	56	54	51	47	45	43	39
			Crew Cab Big Horn/Lone Star (&2TY)	57	57	55	53	49	47	45	40
			Crew Cab Big Horn/Lone Star (&2TZ)	57	57	55	53	49	47	45	40
			Crew Cab Big Horn/Lone Star (&22G)	57	57	55	53	49	47	45	40
			Crew Cab Outdoorsman (&2TT)	56	56	54	51	47	45	43	39
			Crew Cab Sport (&2TL)	53	53	51	49	45	43	41	37
			Crew Cab Laramie (&2TH)	56	56	54	51	47	45	43	39
		RAM 2500 2WD	Crew Cab Laramie Longhorn (&2TK)	53	53	51	48	44	42	41	37
			Reg Cab Tradesman (&2TA)	41	41	39	37	33	32	30	27
			Reg Cab SLT (&2TG)	42	42	40	38	34	33	31	28
			Crew Cab Tradesman (&2TA)	48	48	46	43	39	37	36	32
			Crew Cab SLT (&2TG)	46	46	44	42	38	36	35	31
			Crew Cab Lone Star (&2TY)	47	47	45	42	38	36	35	31
			Crew Cab Big Horn (&2TZ)	47	47	45	42	38	36	35	31
			Crew Cab Laramie (&2TH)	46	46	44	42	38	36	35	31
			Crew Cab Laramie Longhorn (&2TK)	43	43	41	39	35	33	32	28
			Mega Cab SLT (&2TG)	50	50	48	45	41	39	38	34
			Mega Cab Lone Star (&2TY)	51	51	49	46	42	40	38	34
			Mega Cab Big Horn (&2TZ)	52	52	50	47	43	41	39	35
			Mega Cab Laramie (&2TH)	50	50	48	45	41	39	37	33
			Mega Cab Laramie Longhorn (&2TK)	48	48	46	44	40	38	36	32
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD	Reg Cab Tradesman (&2TA)	49	49	47	45	41	39	38	34
			Reg Cab SLT (&2TG)	49	49	47	45	41	39	38	34
			Crew Cab Tradesman (&2TA)	54	54	52	50	46	44	42	38
			Crew Cab Tradesman Power Wagon (&2TB)	52	52	50	48	45	43	41	37
			Crew Cab SLT (&2TG)	51	51	49	47	43	41	40	36
			Crew Cab Power Wagon (&2TP)	49	49	47	45	41	39	38	34
			Crew Cab Lone Star (&2TY)	53	53	51	48	44	42	40	36
			Crew Cab Big Horn (&2TZ)	52	52	50	48	44	42	40	36
			Crew Cab Outdoorsman (&2TT)	52	52	50	48	45	43	41	37
			Crew Cab Laramie (&2TH)	52	52	50	48	44	42	40	36
			Crew Cab Laramie Power Wagon (&2TJ)	50	50	48	46	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	49	49	47	45	41	39	38	34
			Mega Cab SLT (&2TG)	57	57	55	52	48	46	44	40
			Mega Cab Lone Star (&2TY)	57	57	55	53	49	47	45	40
			Mega Cab Big Horn (&2TZ)	57	57	55	53	49	47	45	40
			Mega Cab Laramie (&2TH)	57	57	55	52	48	46	44	40
			Mega Cab Laramie Longhorn (&2TK)	53	53	51	49	45	43	41	37
		RAM 3500 2WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab Tradesman (&2TA)	48	48	46	44	40	38	37	33
			Reg Cab SLT (&2TG)	47	47	45	43	39	37	36	32
			Crew Cab Tradesman (&2TA)	54	54	52	49	45	43	41	37
			Crew Cab SLT (&2TG)	51	51	49	47	43	41	39	35
			Crew Cab Lone Star (&2TY)	51	51	49	46	42	40	38	34
			Crew Cab Big Horn (&2TZ)	51	51	49	46	42	40	38	34
			Crew Cab Laramie (&2TH)	51	51	49	46	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	48	48	46	43	39	37	36	32
			Mega Cab SLT (&2TG)	55	55	53	50	46	44	42	38
			Mega Cab Lone Star (&2TY)	55	55	53	50	46	44	42	38
			Mega Cab Big Horn (&2TZ)	55	55	53	50	46	44	42	38
			Mega Cab Laramie (&2TH)	55	55	53	50	45	43	41	37
			Mega Cab Laramie Longhorn (&2TK)	52	52	50	47	43	41	40	36
			Mega Cab Laramie Longhorn (&2TM)	52	52	50	47	43	41	40	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD	Reg Cab Tradesman (&2TA)	53	53	51	49	45	43	41	37
			Reg Cab SLT (&2TG)	52	52	50	48	44	42	40	36
			Crew Cab Tradesman (&2TA)	55	55	53	51	47	45	43	39
			Crew Cab SLT (&2TG)	54	54	52	50	46	44	42	37
			Crew Cab Lone Star (&2TY)	53	53	51	49	45	43	41	37
			Crew Cab Big Horn (&2TZ)	53	53	51	49	45	43	41	37
			Crew Cab Laramie (&2TH)	53	53	51	49	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	50	50	48	46	42	40	38	34
			Mega Cab SLT (&2TG)	58	58	56	53	49	47	45	40
			Mega Cab Lone Star (&2TY)	58	58	56	53	49	47	45	40
			Mega Cab Big Horn (&2TZ)	57	57	55	53	49	47	45	40
			Mega Cab Laramie (&2TH)	56	56	54	52	48	46	44	39
			Mega Cab Laramie Longhorn (&2TK)	53	53	51	49	45	43	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
SRT		VIPER	2dr Cpe (&21H)	51	51	50	48	45	44	42	39
			2dr Cpe GTS (&21A)	44	44	43	41	39	38	36	33



This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	MITSUBISHI	LANCER	LN41BM - 4dr Sdn ES MT	56	56	54	51	47	45	43	39
			LN41BV - 4dr Sdn ES AT	56	56	54	51	47	45	43	39
			LN41EV - 4dr Sdn SE AT	60	60	58	55	50	48	47	43
			LN41PM - 4dr Sdn GT MT	59	59	57	54	49	47	45	41
			LN41PV - 4dr Sdn GT AT	59	59	56	53	48	46	45	41
			LN41R - 4dr Sdn Ralliart	61	61	58	55	50	48	47	43
			LN45B - 5dr HB ES	55	55	53	50	46	44	42	38
			LN45P - 5dr HB GT	58	58	56	53	48	46	44	40
			LE41GSR - 4dr Sdn Evolution GSR	64	64	62	59	54	52	50	45
			LE41MR - 4dr Sdn Evolution MR	63	63	61	58	53	51	49	45
		OUTLANDER 2WD	OT45A - 4dr Wgn ES	56	56	55	53	50	48	46	42
			OT45D - 4dr Wgn SE	58	58	56	54	51	49	47	43
		OUTLANDER 4WD	OT45E - 4dr Wgn SE	59	59	57	55	52	50	48	44
			OT45Z - 4dr Wgn GT	60	60	58	56	53	51	49	45
		OUTLANDER SPORT	OS45AM - 4dr Wgn ES MT	55	55	53	50	46	44	42	38
			OS45AA - 4dr Wgn ES AT	55	55	53	51	47	45	43	39
			OS45D - 4dr Wgn SE AT	56	56	54	52	48	46	44	39
			OS45B - 4dr Wgn ES AT AWD	59	59	57	54	49	47	45	41
			OS45E - 4dr Wgn SE AT AWD	58	58	56	53	49	47	45	41
		MIRAGE	MG44AM - 5dr HB DE MT	50	50	48	45	40	38	36	32
			MG44AA - 5dr HB DE AT	51	51	49	46	41	39	37	33
			MG44BM - 5dr HB ES MT	50	50	48	45	41	39	37	33
			MG44BA - 5dr HB ES AT	51	51	49	46	41	39	37	33

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	MITSUBISHI	LANCER									
			LN41AM - 4dr Sdn DE MT	49	49	47	45	42	40	38	33
			LN41BM - 4dr Sdn ES MT	53	53	51	49	46	44	41	36
			LN41BV - 4dr Sdn ES AT	53	53	51	49	46	44	41	36
			LN41EV - 4dr Sdn SE AT	58	58	56	54	50	48	45	40
			LN41PM - 4dr Sdn GT MT	57	57	55	53	49	47	44	39
			LN41PV - 4dr Sdn GT AT	56	56	54	52	48	46	43	38
			LN41R - 4dr Sdn Ralliart	59	59	57	55	51	48	46	40
			LN45B - 5dr HB ES	52	52	50	48	45	43	40	35
			LN45P - 5dr HB GT	56	56	54	52	48	46	44	39
			LE41GSR - 4dr Sdn Evolution GSR	62	62	60	58	54	51	48	42
			LE41MR - 4dr Sdn Evolution MR	60	60	58	56	53	50	48	42
		OUTLANDER 2WD									
			OT45A - 4dr Wgn ES	50	50	48	46	42	40	38	34
			OT45D - 4dr Wgn SE	52	52	50	48	44	42	40	36
			OT45T - 4dr Wgn GT	52	52	50	48	44	42	40	36
		OUTLANDER 4WD									
			OT45E - 4dr Wgn SE	53	53	51	49	46	44	42	37
			OT45Z - 4dr Wgn GT	53	53	51	49	45	43	41	36
		OUTLANDER SPORT									
			OS45AM - 4dr Wgn ES MT	52	52	50	47	43	41	40	36
			OS45AA - 4dr Wgn ES AT	52	52	50	48	44	42	40	36
			OS45D - 4dr Wgn SE AT	51	51	49	47	43	41	39	35
			OS45T - 4dr Wgn LE AT	49	49	47	45	41	39	38	34
			OS45B - 4dr Wgn ES AT AWD	56	56	54	51	46	44	42	38
			OS45E - 4dr Wgn SE AT AWD	52	52	50	48	44	42	40	36
			OS45X - 4dr Wgn LE AT AWD	50	50	48	46	42	40	39	35

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

**New Vehicle Residual Values**

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	MITSUBISHI	iMiEV									
			EV44ES - 4dr HB ES					44	43	42	39
			EV44SE - 4dr HB SE					41	40	39	36

Mar 13, 2014 to April 30, 2014 (v2a)

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2015	KIA	SORENTO 2WD									
			73222 - 4dr Wgn LX GDI	63	63	61	58	54	52	49	44
			74222 - 4dr Wgn LX V6	65	65	63	60	56	53	51	45
			74242 - 4dr Wgn EX V6	63	63	61	58	54	52	50	45
			74282 - 4dr Wgn SX	62	62	60	57	53	51	48	43
		SORENTO AWD	74292 - 4dr Wgn SX Limited	59	59	57	54	49	47	45	41
			73422 - 4dr Wgn LX GDI	63	63	61	58	54	52	49	44
			74422 - 4dr Wgn LX V6	66	66	64	61	56	54	51	46
			74442 - 4dr Wgn EX V6	64	64	62	59	55	53	50	45
			74482 - 4dr Wgn SX	63	63	61	58	53	51	49	44
			74492 - 4dr Wgn SX Limited	59	59	57	54	50	48	46	41

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	KIA										
		CADENZA									
			E4222 - 4dr Sdn Premium	59	59	57	54	49	47	45	40
			E4292 - 4dr Sdn Limited	55	55	53	50	45	43	41	36
		FORTE									
			C3421 - 4dr Sdn LX MT	66	66	63	60	55	53	51	46
			C3422 - 4dr Sdn LX AT	64	64	62	59	54	52	50	45
		FORTE 5-DOOR									
			C5462 - 4dr Sdn EX AT	66	66	63	60	55	53	51	46
			C5562 - 5dr HB EX AT	66	66	62	58	51	49	47	43
			C6581 - 5dr HB SX MT	67	67	64	60	53	51	49	44
		FORTE KOUP									
			C6582 - 5dr HB SX AT	67	67	64	60	53	51	49	45
			D5261 - 2dr Cpe EX MT	71	71	68	64	57	55	53	48
			D5262 - 2dr Cpe EX AT	71	71	68	64	57	55	53	48
			D6281 - 2dr Cpe SX MT	72	72	69	65	58	56	53	48
			D6282 - 2dr Cpe SX AT	72	72	69	65	58	56	54	49
		OPTIMA									
			53222 - 4dr Sdn LX	61	61	58	55	50	48	46	42
			53242 - 4dr Sdn EX	60	60	57	54	49	47	45	41
			55282 - 4dr Sdn SX	59	59	57	54	49	47	45	41
			55282T - 4dr Sdn SX Turbo	61	61	58	55	50	48	46	42
			55292 - 4dr Sdn SXL Turbo	56	56	54	51	46	44	42	37
		RIO									
			31421 - 4dr Sdn LX MT	53	53	51	48	43	41	38	33
			31422 - 4dr Sdn LX AT	53	53	50	47	42	40	38	33
			31462 - 4dr Sdn EX AT	54	54	51	48	43	41	39	34
			31482 - 4dr Sdn SX AT	57	57	55	52	47	45	42	37
			31521 - 5dr HB LX MT	57	57	54	51	46	44	41	36
			31522 - 5dr HB LX AT	56	56	53	50	45	43	41	36
			31562 - 5dr HB EX AT	58	58	55	52	46	44	41	36
			31582 - 5dr HB SX AT	62	62	59	55	49	47	45	40
		SEDONA									
			64222 - 4dr Wgn LX	47	47	45	42	38	36	34	29
			64242 - 4dr Wgn EX	47	47	45	42	38	36	34	30
		SORENTO 2WD									
			73222 - 4dr Wgn LX GDI	58	58	56	53	48	46	44	40
			74222 - 4dr Wgn LX V6	60	60	58	55	50	48	46	41
			74242 - 4dr Wgn EX V6	57	57	55	52	48	46	44	39
			74282 - 4dr Wgn SX	57	57	55	52	48	46	44	40
			74292 - 4dr Wgn SX Limited	54	54	52	49	45	43	41	37

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	KIA	SORENTO AWD	73422 - 4dr Wgn LX GDI	59	59	57	54	50	48	46	41
			74422 - 4dr Wgn LX V6	61	61	59	56	51	49	47	42
			74442 - 4dr Wgn EX V6	58	58	56	53	49	47	45	40
			74482 - 4dr Wgn SX	58	58	56	53	49	47	45	40
			74492 - 4dr Wgn SX Limited	55	55	53	50	46	44	42	38
		SOUL	B1511 - 4dr Wgn Base MT	67	67	65	62	57	54	52	46
			B1512 - 4dr Wgn Base AT	68	68	65	62	57	55	52	47
			B2522 - 4dr Wgn + AT	67	67	65	62	57	55	52	47
			B2542 - 4dr Wgn ! AT	65	65	63	60	55	53	50	45
		SPORTAGE 2WD	42222 - 4dr Wgn LX	61	61	58	54	48	46	44	40
			42242 - 4dr Wgn EX	61	61	58	55	49	47	45	40
			45282 - 4dr Wgn SX	64	64	61	57	51	49	47	43
		SPORTAGE 4WD	42422 - 4dr Wgn LX	65	65	62	58	52	50	48	43
			42442 - 4dr Wgn EX	64	64	61	58	52	50	48	43
			45482 - 4dr Wgn SX	67	67	64	60	54	52	50	45

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	KIA										
		FORTE									
			C5421 - 4dr Sdn LX MT	53	53	51	48	44	42	40	35
			C5422 - 4dr Sdn LX AT	55	55	53	50	45	43	41	36
			C5462 - 4dr Sdn EX AT	57	57	55	52	48	46	44	39
			C6482 - 4dr Sdn SX AT	59	59	57	54	50	48	45	40
		FORTE 5-DOOR									
			C5562 - 5dr HB EX AT	54	54	52	49	44	42	40	35
			C6582 - 5dr HB SX AT	57	57	55	52	48	46	43	38
		FORTE KOUP									
			D5261 - 2dr Cpe EX MT	59	59	57	54	50	48	45	40
			D5262 - 2dr Cpe EX AT	59	59	57	54	50	48	45	40
			D6281 - 2dr Cpe SX MT	61	61	59	56	52	50	47	42
			D6282 - 2dr Cpe SX AT	62	62	60	57	53	50	48	42
		OPTIMA									
			53222 - 4dr Sdn LX	58	58	56	53	48	46	44	39
			53242 - 4dr Sdn EX	58	58	56	53	48	46	44	39
			55282 - 4dr Sdn SX Turbo	57	57	55	52	47	45	43	38
			Z5222 - 4dr Sdn LX Hybrid	59	59	56	53	48	46	44	39
			Z5242 - 4dr Sdn EX Hybrid	57	57	54	51	46	44	42	37
		RIO									
			31421 - 4dr Sdn LX MT	51	51	49	47	44	42	39	34
			31422 - 4dr Sdn LX AT	51	51	49	47	44	42	39	34
			31462 - 4dr Sdn EX AT	52	52	50	48	45	43	40	35
			31482 - 4dr Sdn SX AT	56	56	54	52	49	46	44	38
			31521 - 5dr HB LX MT	55	55	53	51	47	45	42	37
			31522 - 5dr HB LX AT	53	53	51	49	46	44	42	37
			31562 - 5dr HB EX AT	55	55	53	51	47	45	42	37
			31581 - 5dr HB SX MT	57	57	55	53	50	48	45	40
			31582 - 5dr HB SX AT	59	59	57	55	51	49	46	41
		SORENTO 2WD									
			72222 - 4dr Wgn LX	55	55	52	49	44	42	40	36
			73222 - 4dr Wgn LX GDI	53	53	51	48	43	41	40	36
			74222 - 4dr Wgn LX V6	56	56	53	50	45	43	42	38
			73242 - 4dr Wgn EX GDI	53	53	50	47	42	40	39	35
			74242 - 4dr Wgn EX V6	54	54	51	48	43	41	40	36
			74282 - 4dr Wgn SX	53	53	51	48	43	41	40	36

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	KIA	SORENTO AWD	73422 - 4dr Wgn LX GDI	54	54	51	48	43	41	40	36
			74422 - 4dr Wgn LX V6	57	57	54	51	45	43	42	38
			73442 - 4dr Wgn EX GDI	54	54	51	48	43	41	40	36
			74442 - 4dr Wgn EX V6	54	54	51	48	43	42	40	37
			74482 - 4dr Wgn SX	54	54	51	48	43	42	40	37
		SOUL	B1511 - 4dr Wgn Base 1.6L MT	60	60	58	55	50	48	46	41
			B1512 - 4dr Wgn Base 1.6L AT	60	60	57	54	49	47	45	41
			B2521 - 4dr Wgn + MT	61	61	58	55	50	48	46	42
			B2522 - 4dr Wgn + AT	61	61	59	56	51	49	47	42
			B2542 - 4dr Wgn ! AT	60	60	58	55	50	48	46	41
		SPORTAGE 2WD	42221 - 4dr Wgn Base MT	58	58	55	52	47	45	43	39
			42222 - 4dr Wgn LX AT	54	54	52	49	44	42	41	37
			42242 - 4dr Wgn EX AT	54	54	51	48	43	41	40	36
			45282 - 4dr Wgn SX AT	57	57	55	52	48	46	44	40
		SPORTAGE 4WD	42422 - 4dr Wgn LX	57	57	55	52	47	45	44	40
			42442 - 4dr Wgn EX	56	56	54	51	46	44	43	39
			45482 - 4dr Wgn SX	59	59	57	54	50	48	46	42



2014 New Maserati Models

MASERATI	24	36	39	42	48	54	60
----------	----	----	----	----	----	----	----

**Ghibli**

25GSB 4dr Sdn S  
25GSQ4 4dr Sdn S Q4

**Granturismo**

45AUS2 2dr Cpe S  
45AMC 2dr Cpe MC

**Granturismo Convertible**

45AGTC 2dr Conv 4.7  
45ACSP 2dr Conv Sport  
45AGTMC 2dr Conv MC

**Quattroporte**

39ASUB 4dr Sdn S  
39ASQ4 4dr Sdn S Q4  
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

Mar 13, 2014 to April 30, 2014 (v2a)

2013 New Maserati Models

MASERATI		36	39	42	48	54	60
<b>GRANTURISMO</b>							
45AUS2	2dr Cpe S						
45AMC	2dr Cpe MC						
<b>GRANTURISMO CONVERTIBLE</b>							
45AGTC	2dr Conv 4.7						
45ACSP	2dr Conv Sport						
45AGTMC	2dr Conv MC						
<b>QUATTROPORTE</b>							
39ASUB	4dr Sdn S						
39AGTS	4dr Sdn GTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

Mar 13, 2014 to April 30, 2014 (v2a)



© 2014 Ally Financial. All Rights Reserved. Ally and its logo are registered service marks of Ally Financial.